



TEAM EJP **PEP**talk

Happy Holidays from Team EJP!

We wish you a Merry Christmas, Happy Holidays, and a wonderful New Year! Thank you for persevering alongside our Team throughout the year. We truly could not picture a better crew... from your strength and divine loyalty to your humor, knowledge, and unwavering friendship through the great times and the trying times. How we are already closing out on 2022 is beyond us! Yet, here we sit, reflecting on another year with appreciation and joy in our minds and hearts. Thank you to all of our customers, vendors, friends, family, and teammates for making 2022 such a cheerful, memorable year.

So, here's to you and yours! Wishing you good health, happiness, and joy. Merry Christmas! Happy Holidays! Happy New Year!

Warmly,
Team EJP





TEAM SEP VISITS AMERICAN

Team SEP had a blast visiting ACIPCO (American Cast Iron Pipe Company) in Birmingham, Alabama, late this year. They toured the plant to learn about the ductile iron pipe manufacturing process, including specific coatings and applied linings. SEP also did a driving tour of the entire facility and storage yards while learning about each load's shipping and coordination process. The training didn't stop there!

ACIPCO's Estimating and Project Management Teams shared their capabilities, line drawings, lay schedules, and a list of the requested information that Team SEP should collect to accurately perform said tasks. The group then moved on to training with ACIPCO Engineering at the ARC (American Research Facility) where the team saw, firsthand, the installation, assembly, and disassembly of push-on ductile iron pipe as well as flex-ring restrained joint ductile iron pipe. As if that wasn't enough excitement, the group was treated to a Top Golf outing! You can imagine how much fun that was!

Thank you to Dewayne Taylor, Phil Marin, Scott Summers, Tristian Argo, Stu Sanders, and the entire crew at ACIPCO for your time and hospitality. The visit was a valuable learning experience for Team SEP and quite a memorable trip! ■



AFC VISITS TEAM SEP

AFC (American Flow Control)'s New England Sales Representative and New York Sales Representative visited Team SEP at the Home Office in Gardiner, Maine, for a training session. Mike Ganem, New England Sales, and Shane Hueth, New York Sales, shared their knowledge of small and large-diameter gate valves and fire hydrants. The AFC team also spoke on the construction, workings, and specifications of valves and hydrants. Joe Hersom, SEP Division Manager, shared, "The training was incredibly valuable to my team. Mike and Shane's immense knowledge and exceptional training are an asset to the daily activities of Team SEP. We look forward to applying the value of what we learned to the service we provide." ■





NAWIC IN NEW YORK

Team SEP Estimator Katrina Pooler and Team EJP's Training and Education Director Liz Weiss attended the National Association of Women in Construction's (NAWIC) Northeast Regional Fall Conference in Buffalo, NY. The conference had almost 90 guests from the northeast attend.

Speakers told the story of Susan B. Anthony, who never actually saw the 19th amendment but made great strides in women's history, just as many women continue to do today. Attendees were placed in groups to complete a team building activity where they were split off into project managers, superintendents, and builders – the task included giving instructions based on a set of plans without showing the plans to the builders, writing "daily" logs in the ProCore program, and sometimes drawing random cards that initiated time limit setbacks. This was a lesson in communication, strategy, and project management in which Katrina and Liz were part of the winning team for correctly completing the most within budget in a limited amount of time. Between hearing from several speakers and panels and participating in multiple activities, the EJP duo had a great couple of days of networking, learning, and enjoying the comradery. When asked about the trip, Liz shared, "Being able to attend my first NAWIC Conference was a unique and rewarding experience. Listening and sharing stories with women from all over the industry generated some great conversations; it's a trip I won't soon forget." Next year's regional conference will be held in Portland, Maine! ■



SLEDGE BAGS FOR BARTON, VT



Tim Dagesse, Operator at The Town of Barton Wastewater Treatment Plant, contacted Team EJP South Burlington for sledge bags for a local project. The bags measured 45' in diameter and 80' long! Team EJP's Rob McLaren also distributed knife gate valves and HDPE fittings for the manifold between the bags. P&H Senesac of Milton, VT, did the dredging and pumping into the bags, and J. Hutchins Inc., of Richmond, VT, performed the site work in prep for the bag placement. ■

WELCOME

TEAM EJP / AMERICAN

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Phone: (207) 582-1851
Fax: (207) 582-5637
Email: ejpmarketing@ejprescott.com
Website: www.ejprescott.com

32 Prescott Street
Libby Hill Business Park
P.O. Box 600
Gardiner, Maine 04345



AY TRAINING TRUCK VISITS NY

Team EJP Round Lake (Helena Stewart and Chris Bell) organized a training event with AY McDonald for the Town of Queensbury, Glens Falls, and Lake George. The Town of Queensbury graciously hosted the session; the crews were excited to attend the training session and learn more about the products. ■

