



TEAM EJP PEPtalk

QUARTERLY NEWS FROM EVERETT J. PRESCOTT, INC. | Summer 2022 | Volume 62



NEW HIRE TRAINING

Team EJP's New Hire Training was scheduled to take place in Gardiner, ME, in January 2022. Due to COVID-19 restrictions, the decision was made to conduct training virtually. While this came with some challenges, the Team was able to work together and smoothly transition to Zoom.

April's New Hire Training, however, was in person. It was exciting to once again welcome new team members to the home office in Gardiner, ME. Many topics were covered during the training, such as safety and company operations. The Team also utilized the new training facility and performed live product demos. Being flexible is something we've all had to grow accustomed to; luckily, Team EJP has been able to overcome and adapt to the different situations and done it well! ■





STAN MCCURDY RETIRES

Stan McCurdy, Chief Operating Officer, teammate, confidante, and friend to all who have had the pleasure of working with him, or simply meeting him, retired in April. Stan spent his entire adult life helping his family and teammates grow the Everett J. Prescott family of companies into one of the most respected waterworks organizations in the entire country, and his stewardship and leadership will be missed!

Stan got his start with Team EJP just over 61 years ago, on March 13, 1961, a tenure longer than most current employees have been alive! During his time, he led the Company's efforts to grow through acquisitions, organic growth, grit, sweat, and above all, teamwork. He's held just about every job in the Company, including manager, warehouse associate, long haul driver, and more! He has always been a straight shooter but with a soft spot in his heart for all employees; Stan was firm (if he called out to you with "Hey, Sport," it usually meant you messed something up), but he was fair, you always knew where you stood with him, and knew that Stan always had your back. Thank you, Stan. You will be missed! ■



EMERGENCY LEAK DETECTION SUCCESS



Late one Friday afternoon in April, a client reached out about leak detection services for a project in Dracut, MA. 1,400 feet of 12" lined ductile iron pipe wouldn't hold stable pressure and prolonged the project's completion. Nick Bates, GIS Specialist based out of Gardiner, ME, immediately jumped to get the client the assistance they needed. Nick was on-site by the next night to work with the client to detect and define the problem.

After five hours of leak detection, valve isolation, and pressure testing the pipe, the team successfully identified the problem. The next day, the client performed a successful pressure test, chlorinated the pipe, and completed the project. Team EJP is proud of the Smart Utility Group for responding to the 24-hour service call. The quality of work helped to ensure we kept work and water flowing – success in our book! ■



CONGRATULATIONS, DAN BURDIN!



Dan Burdin has been promoted to AMR Manager of the Smart Utility Group. Dan has worked for Team EJP for 18 years, learning as he went! Dan began his career at Team EJP when he was in college, working summers and breaks as yard, delivery, outside sales, and anything else Team EJP needed. He switched to full-time inside sales and yard in Portland, ME, until 2007 when he transitioned into AMR (Eastern and Northern New England territories). During such time, he has seen the evolution of AMR to AMI, helping to implement over 15 FlexNet projects. He also finds the time to participate in Maine Water Utilities and New England Water Works Association committees. Dan's experience and drive make him a fantastic choice for management. Good luck, Dan! We know you'll do an exceptional job. ■



WATER CONSERVATION CORNER



SIMPLE TIPS FOR SAVING WATER OUTDOORS:

- Know how much water your landscape actually needs before you set your sprinkler. It's best to water lawns and landscapes in the early morning and evening after the sun goes down.
- Look for the label: if your system uses a clock-based controller, consider upgrading to a controller that uses local weather data or monitors the moisture level of soil to determine when and how much to water.
- Go with a pro: certified contractors can audit, install, or maintain home irrigation systems to ensure water isn't wasted.
- Tune up your system: inspect irrigation systems and check for leaks and broken or clogged sprinkler heads. Fix sprinkler heads that are broken or spraying on the sidewalk, street, or driveway.
- Play zone defense: when planting, assign areas of your landscape different hydrozones depending on sun/shade exposure, soil and plant types, and type

of sprinklers, then adjust your irrigation system or watering schedule based on those zones' specific needs. This helps you avoid overwatering some areas or underwatering others.

No sprinkler system? No problem.

- Step on it: Grass doesn't always need water just because it's hot out. Step on the lawn, and if the grass springs back, it doesn't need water.
- Leave it long: raise your lawn mower blade. Longer grass promotes deeper root growth, resulting in a more drought-resistant lawn, reduced evaporation, and fewer weeds.
- Give your hose a break: sweep driveways, sidewalks, and steps rather than using a hose to clear them off.

This month's water conservation tips, courtesy of: <https://www.epa.gov/watersense/when-its-hot>

WELCOME

TEAM EJP / AMERICAN

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CELEBRATING ANNIVERSARIES

Celebrating our dedicated employees and their milestones! Thank you for being part of Team EJP. Your hard work, dedication, and quality of work do not go unnoticed.

35 YEARS

Lori Edwards

30 YEARS

Lester Quinn

25 YEARS

Tom Pearl
Joe Poplawski

15 YEARS

Jeremy Bailey
David Hamilton II
David Doucet
Andrew Glick
Josh Eby
Sean Haskel

10 YEARS

Sean McNally
Tom Gould
Doug McCluskey
Jeremy Hague
Todd Baston
Josh Austin
Joe Zippi

5 YEARS

Mike Bak
Neil Bellamy
Marc Cloutier
Dana Ferguson
Kelly Landry
Kyle Rousseau
Rob Waikel
Stephen Cooper
Donald Cray
John Akeley
Jesse Perez II



IN LOVING MEMORY OF RAYMOND E. MORANG MARCH 21, 1968 – JUNE 2, 2022



It is with tremendous sadness that we share the news of Ray Morang's passing. Ray was one of Team EJP's finest, from his days in the trenches as a service technician to his pivotal roles in safety and service management. He even helped to transition Team EJP's top priority to Safety First. Ray was a tough, dedicated, and devoted man, a proud US Army Veteran (having served 6.5 years!), and a Mason of the Bethlehem Lodge #35 of Augusta, ME.

Ray, a beloved and trusted colleague, longtime friend, and clever jokester, along with his humor, light, and presence will be missed by all who had the honor of knowing him. May he rest in peace.

To view Ray's obituary, share a memory, a note of support for the family, or send flowers, visit https://bit.ly/Ray_Morang ■



TOM CARR RETIRING

Tom Carr joined Team EJP in 2015 with 37 years of experience in the water industry. Tom has always been a smiling, welcoming, and hard-working team member. As Sensus AMI Solutions Manager, Tom and his Smart Utility Group have helped Team EJP navigate the smart technology world in waterworks for New England, Indiana, and Western Ohio. Tom helped to guide the team, clarify questions, find answers, and produce results for customers, vendors, and EJP during his seven years with the company. Although we will miss you, we know that you are going to enjoy a well-deserved retirement. Wishing you well, Tom! It has been an absolute pleasure! ■





TEAM PPF NEWS



Team PPF (Plastic Pipe Fabrication) has a new management team—Cody Gavett, Operations Manager, and Bryden Haskell, Shop Foreman. This dynamic duo is off to a great start, not only keeping busy with fabrication and site work but also boosting morale and developing trust and rhythm with their team. ■



CROOKER CONSTRUCTION TRAINING



Crooker Construction visited Team EJP's training facilities from March 31 through April 1, 2022. Team EJP's Ron Zachau, Polyethylene Specialist, spoke to the group regarding Sustinalube, an environmentally friendly hydraulic fluid available for purchase through EJP. ■



UP UPGRADES



The University of Prescott has updated the requirements of the program and launched a secondary option focused on internships. Now, UP Trainees will only be locked into the program for one year before continuing on to join Team EJP in a full-time position. Additional upgrades include an increased pay rate, and, unless otherwise stated, relocation is no longer required upon graduation. The secondary option was most recently launched – a three-part internship that will allow college students to gain one year of experience over the course of three summers. When they graduate from the program, they are also guaranteed a position at the company. ■



HANDS-ON SUPPORT



Team EJP values our strong relationships with our vendors and their outstanding willingness to collaborate. When EJP Springfield noticed that a hydrant wasn't operating to our standards, Inside Sales Rep. Jeremy Hague quickly devised a plan to service the hydrant. This included calling AFC's Mike Ganem to join Team EJP's Service Tech. Devin Malakie in examining the hydrant and, ultimately, getting it functioning properly again. Mike has a strong reputation throughout New England for his incredible commitment, accessibility, knowledge, and dependability to which Rob Chadwick, EJP's Executive V.P. of Sales and Operations, eagerly shared, "Mike has been a part of Team EJP for over 30 years as a trusted partner, vendor, and friend." Working alongside Mike has been fantastic. Thank you for collaborating with us, Mike... we enjoyed the day! ■



CELEBRATING LORI EDWARDS



Lori embodies all that is Team EJP, dedicated blue-collar work ethic combined with the perseverance to evolve, adapt, and champion all aspects of the growth EJP has experienced in her 35 years. Lori's go-getter spirit has followed her from her first day in 1987 to the present time. For the first five years at Team EJP, Lori worked for PEP Transportation as a dispatcher and office personnel. Then she moved to EJP, where she held various positions in administrative and accounting duties. In 2013, Lori was promoted to Staff Accountant after earning her BS in Accounting.

Lori's knowledge, attention to detail, and commitment to process improvement and efficiency are second to none. She goes above and beyond what is required each and every day. A great mentor and teammate, Lori is one you want by your side! She doesn't hesitate to contact a customer, vendor, or employee to get answers and solutions to any issues. The best part is... she enjoys what she does and her passion shines through every day.

It has been a tremendous joy to work with you, Lori. Our Team EJP family wouldn't be the same without you! ■

