

TEAM EJP PEPtalk

QUARTERLY NEWS FROM EVERETT J. PRESCOTT, INC. | Summer 2020 | Volume 54



PETER PRESCOTT REACHES A MILESTONE FEW ACCOMPLISH



The year 2020 is a big one for Team EJP, celebrating 65 years moving water the right way. However, that's not the only accomplishment worth noting in this milestone year. 2020 just so happens to mark 60 years Team EJP CEO, Peter E. Prescott has been dedicated to his team and the waterworks industry.

Since purchasing the company in 1978 from his father, Everett J. Prescott, EJP now operates seven separate companies in 27 locations, employing 300 people in nine eastern states. Much of that growth has taken place under Peter's leadership and Team EJP has become one of the largest privately owned distributors of water works products in the United States.

"To be able to grow up in the business, run the business, and see it grow because of your foresight for 60 years is truly remarkable" Dave Gardner, former EJP Senior Vice President.

In honor of this amazing accomplishment, a celebratory video was created with past and present employees, industry professionals, and community leaders who came together to tell the story of how Peter has garnered so much success and established himself as an icon in his industry, as well as the communities that Team EJP serves. The video can be viewed under 'Celebration Peter Prescott's 60th Year with Team EJP' at Youtube.com or on the Team EJP Facebook page under videos.

On behalf of Team EJP employees and friends, congratulations on your amazing accomplishment, Peter! ■





TEAM EJP PARTNERS WITH ADVANCED DRAINAGE SYSTEMS (ADS) TO FORM A STORMWATER RETENTION SOLUTION

Continuum is a mixed-use housing development, adjacent to Purdue University in the newly created Discovery Park District of West Lafayette, IN. Continuum will consist of about 250 apartments, 15,000 square feet of commercial space and a 354-space parking structure that will be wrapped by a residential component—giving the designers a unique challenge when it comes to stormwater retention.

With no space for a retention pond, designers turned to Team EJP in partnership with Advanced Drainage Systems (ADS) for a solution. The fix was consisted of 13 rows of 60" HP Storm Pipe. There were six - 95' runs and seven - 155' runs, connected by a 117' long 60" manifold. HP Storm is a high-performance polypropylene (PP) pipe for gravity-flow storm drainage applications.

Roger Mussche, owner of Mussche Excavating was tasked with the install. He was assisted by Team EJP's Josh Scherer, ADS Sales Representative, John Adams, and ADS Engineered Products Manager, Joe Rogers. Mr. Mussche raved about how easily the 60" watertight bells and spigot joints went together.

"I couldn't feed pipe fast enough to my install crew. We started on a rainy Saturday morning around 7:30 a.m., by 11:30 a.m. in a nice wintery mix they had finished." ■



THANK YOU FOR YOUR SERVICE ED MIGA



Ed Miga with the Town of Wilbraham, MA, has recently decided to retire and start the next chapter of his life. Ed started with the Town as an Engineer in 1983 and was promoted to the DPW Director in 1988. He graduated from UMass with a BS in Civil Engineering and worked his way to Licensed Professional Engineer.

Ed helped the Town of Wilbraham respond to major disasters such as a tornado, microburst, and ice storm. During his time with the town, he was always the leading edge on utilizing different technologies in winter operations and construction practices, including advocating for municipalities on legislative matters such as Chapter 90 and Hoisting Licenses.

During retirement, Ed plans to spend time with his family (including four grandchildren), fishing, and camping. Team EJP thanks you for your service, Ed.

"Ed is truly one of the good guys in our industry and deserves this recognition. We sincerely thank you, Ed." -Lester Quinn, Team EJP Springfield Manager ■



TEAM EJP SERVICE DEPARTMENT: SEWER LINE TESTING TRIFECTA

A few hours from the home office of Team EJP in Gardiner, ME, Pratt & Sons called on team EJP to assist with sewer line services in Bridgton, ME. The testing services required were: Manhole Vacuum Testing (to examine for Infiltration & Exfiltration), Mandrel Testing (To ensure proper deflection & ovality of the pipe), and Pressure Testing Sewer Lines (To determine a leak free installation was achieved).

The first task was the manhole vacuum test. This test consisted of using inflatable test balls to block the incoming and outgoing flow of the pipes of the manhole. To start, the manhole vacuum tester was placed in the manhole to be inflated. If pressure does not hold, the customer would have to look for leaks within the manhole.

The sewer lines also needed to be pressure tested. This process was completed by placing an inflatable test ball on one end of the run and a 'flow through' inflatable test ball on the other end that hooked to a Cherne line acceptance tester - allowing an air test between the two test balls.

Lastly, each sewer line needed a deflection test. The procedure consists of parachuting a line from one end of the run to the other. Once complete, the mandrel deflection tester with 5% fins is connected and pulled through the pipe. If the mandrel passes through without getting stuck, the line has passed.

Team EJP and Pratt & Sons were able to work diligently together to accomplish successful testing for every aspect of the job. Team EJP performed the testing as a portion of the total job, while Pratt & Sons was busy finishing up final touches on piping and structures in order to begin paving the road before the pavement plants shut down for winter maintenance.

1300 linear feet of 8" sewer pipe was successfully air and mandrel tested as well as 4 sewer manholes successfully vacuumed tested within 7 hours.

"Sewer testing is pretty easy, but with heavy traffic in a downtown area, it becomes more of a process. You must worry about flagger duties and how much traffic they let through at a time. It's like working against the clock."

-Service Tech Patrick Coughlan ■





TEAM EJP 24-HOUR SERVICE ASSISTS PAPER MILL EXPLOSION IN JAY, ME

On April 15, 2020 an explosion at the Androscoggin Mill in Jay, ME shook the ground and produced a plume of black smoke that was visible for miles. There was extensive damage to the mill which employs 500 people and is a key component of rural Maine's economy.

As mill representative Roxie Lasseter said: "The most important thing is no one was hurt. It's nothing short of a miracle, and we are grateful."

A Maine Department of Public Safety spokesperson praised several of the mill workers for actions that limited the environmental damages. While debris was falling, they closed key valves and prevented escape of more pollutants.

On Saturday, April 18th, Kevin Vining of E L Vining called Team EJP to assist as they were asked to help the mill with numerous water main breaks that had occurred as a result of the explosion. Team EJP's Gardiner, ME and Middleton, MA

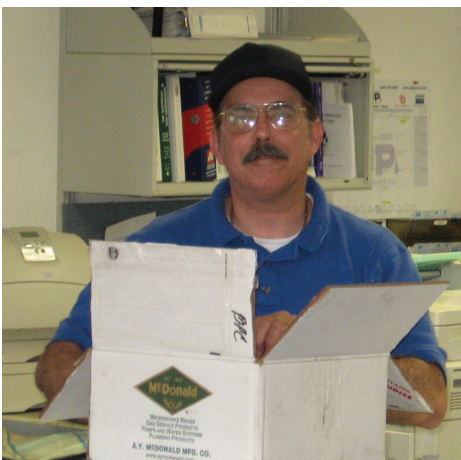
divisions were able to mobilize equipment, parts and personnel to get the necessary parts and equipment on site to work towards getting the mill back in working condition.

In the following days, more replacement valves were brought in from EJP's New England divisions as EL Vining discovered more issues in the water piping and components. EJP service techs were also on site to perform installation of two 10" insertion valves to help isolate sections of the piping as the crews worked through repairs.

Neighbors helping neighbors during a time of crisis. Thank you, E L Vining and Pixelle Specialty Paper Solutions, for letting us be your neighbor and a part of your team. ■



BILL MILLER RETIRES AFTER NEARLY 20 YEARS OF SERVICE



Bill Miller has been a fixture for Team EJP at the Round Lake, NY store for almost 20 years. Bill is the perfect example of a Team EJP Inside Salesperson. He is first to answer the phone with a friendly greeting. He unlocks the gate in the morning and locks up again at night so frequently that his

fingerprints are embedded into the key! He helps walk-in and phone-in customers every day so they can get their own work done, building the waterworks of Eastern New York.

or working in an office environment, I couldn't imagine a better, more genuine coworker and mentor that I could have learned from. Those type of people are hard to find in today's world."

Team EJP Value Added Services manager Bob Moody adds this: "One thing that always stood out for me with Bill is that he was always the first to volunteer to help and always the first to work. Everything he did he did with a smile and seemed to really enjoy helping with whatever you needed. A great friend and coworker every day."

That is what Bill is all about. Bill's coworkers always know they can ask him for help. Bill drops what he is doing and helps them fix their problem, whether simple or complex. Bill always shows the positive attitude that everyone at Team EJP aspires to; but Bill just does it much better than many of us. *Continues on page 5*

Another colleague of Bill's, metering specialist Chris Goodrich, thinks of Bill this way: "In almost 15 years of working with Bill, I've never seen him angry or frustrated. Bill works hard and carries a lot of responsibility, yet he always jumps up to help with a friendly demeanor."

Bill is not one to be held back. He had a heart attack a few years back. He was back at work after a few short days. He is too determined to let a little thing like heart failure interfere with his mission to help people.

In late February, Team EJP held a retirement dinner for Bill. This was a can't-miss event for those who know Bill. Yet after this dinner, Bill still volunteered to work an extra week so that his replacement could go to the home office for extra training. Really, there is no replacement for Bill!

What will Mr. Miller do in retirement? He thinks he is going to get a puppy. He will raise and train the puppy so that man and dog can volunteer to help with search and rescue missions when people go missing. We predict that this is one lucky dog! Team EJP wishes you the best in your retirement, Bill. ■



OVERCOMING A FORCE MAIN SEWER BREAK IN WATERVILLE, ME

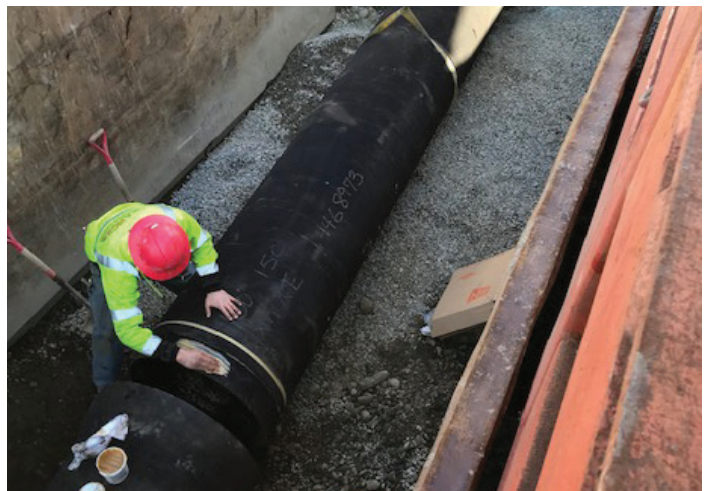


On the weekend of November 30, 2019 Team EJP received a phone call from Tim Levasseur, superintendent of Kennebec Sanitary District. His message was that he had a break on one of his major force main sewer lines. The damaged force main was made of 30" pre-stressed concrete cylinder pipe. Team EJP had performed repairs on this type of pipe most recently at the Sappi Paper Mill in Skowhegan, ME where they had a similar break on their 36" raw water intake pipe.

Realizing the urgency of the situation, Team EJP began coordinating transportation for the replacement pipe. Team EJP worked with our ductile manufacturer's representative, Dewayne Taylor and EJP sister company, PEP Transportation manager, Todd Arsenault, that weekend to successfully schedule the pickup and delivery of 30" pipe that was needed from our Barre, Massachusetts pipe yard to Maine by Monday morning. The benefit of having a centrally-located stockyard of pipe demonstrated it's true value in this emergency situation.

With the help of a few local contractors, excavation began; leading to a discovery that when the force main was originally installed, the contractor had cut into the sidewall of an existing 36" drain line for a length of about 15' that intersected the force main and encased both in a large amount of concrete. After chipping away the concrete encasement to expose both pipes, it was decided that the existing 36" concrete drain line would be slip lined using 30" SDR35 pvc pipe to return the pipe back to full working condition. On that same day, Ted Berry Company out of Livermore Falls, ME was on site to set up two large bypass pumps and piping to take care of the roughly 2.3 million gallons per day flow and prevent any further overflow into the Kennebec River.

With the quick response and help of all involved, the final connection of the repair on the PCCP forcemain was made on December 12th and the system was back up and running. EJP would like to thank Tim Levasseur for reaching out during this emergency and congratulate him on his recent retirement after 24 years with the district. ■





PETER PRESCOTT IS HONORED WITH THE LIFETIME ACHIEVEMENT AWARD AT THE 94TH MWUA TRADESHOW HELD IN AUGUSTA, ME



Peter Prescott Stands with Team EJP Outside Salesman Mike Pelkey as he receives the Lifetime Achievement award.

The 94th MWUA Annual February Meeting and Tradeshow was a great success. With 52 classroom sessions, 12 New Product Technology (NPT) demos and 97 tradeshow vendors, this was the largest event planned by MWUA yet. Attendance increased by 21 people and included 20 additional vendors compared to the 2019 Annual Conference.

During this year's event, Peter Prescott was presented the MWUA Lifetime Achievement Award. The award is granted to any member of Maine Water Utilities Association who has made a significant contribution to the waterworks profession and is given to individuals who have made outstanding contributions to the water profession as evidenced by their professional and or personal commitment.

After many years of holding the event in Portland, this was the second time the event was held at the Augusta Civic Center with the last time being in 1976. The new venue offered many enhancements, which included plenty of parking and a larger tradeshow floor that was centrally located to the classrooms and banquet area. The Awards and Business Luncheon has typically attracted 320 attendees, but this year we had 515 attendees. Team EJP and MWUA would like to congratulate Peter on this outstanding honor and thank all who joined us at this year's event! ■



A VAS EMERGENCY CALLS FOR AN IMMEDIATE LEAK LOCATING SERVICE IN OTTOVILLE, OHIO

Around 3:00 PM on Thursday, February 13, Team EJP Lima, Ohio Representative Rod Taylor, received a call from Steve Whittler from the Village of Ottoville, OH, who has been a long time VAS customer. He communicated to Rod that they were losing massive amounts of water per day and needed to see if we could find the leak. Rod immediately called Lima Ohio Service Technician, Dylan Sloan, to help assist with the problem.

With the task at hand, Dylan gathered his leak locating equipment and made his way to Ottoville so he could meet up with Rod and Chad Knippen (who will be taking over for Steve in June) to go over the details on-site and begin troubleshooting the issue. After nearly 2 hours of leak locating, they clearly identified a leak on the town's 6" cast iron main.

Now that the leak was located, the Village of Ottoville began excavating the problem area. After identifying the break, valves were closed to stop the water so a repair band could be installed and put an end to the loss of roughly 90,000 gallons of water per day.

All of us here at Team EJP would like to congratulate Steve Whittler on his upcoming retirement in June 2020 after 25 years with the Village of Ottoville and thank him for 11 years as a VAS Customer. ■



Left to Right: Chad Knippen, Operator for the Village of Ottoville, Steve Wittler, Chief Operator for the Village of Ottoville, and EJP Service Technician, Dylan Stone



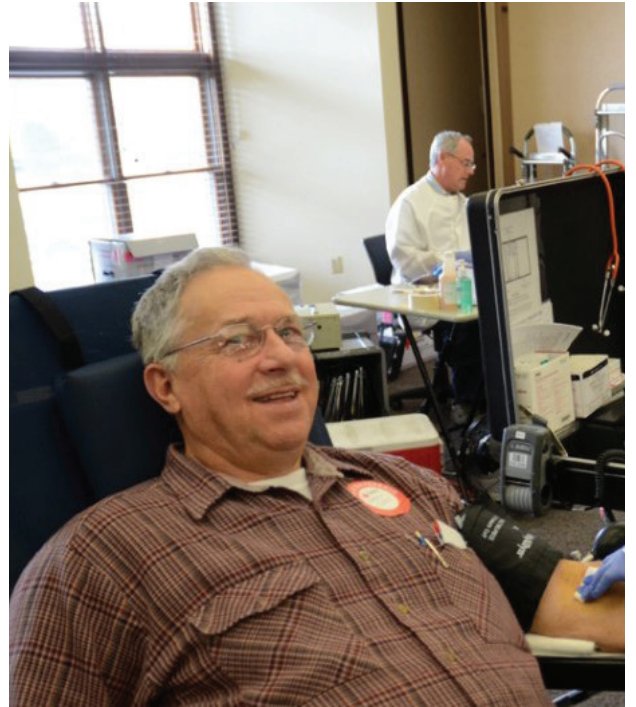
FORMER TEAM EJP OUTSIDE MARKETING REPRESENTATIVE NAMED 2019 'CITIZEN OF THE YEAR' IN BLUFFTON, OHIO

Larry Core, former Bluffton Village administrator, and Lima, OH Team EJP Outside Marketing Representative is the 2019 Bluffton Lions Club Citizen of the Year, according to the club's selection committee.

Core has served in several community projects and organizations, both behind the scene and as a major player. Perhaps the greatest village accomplishment was his untiring devotion to bring DTR (today Sumiriko Ohio) to the village who manufactures anti-vibration products for the automotive industry. It was established in Bluffton in 1988 and employs 600 associates.

In addition to village work, Core served many years on the Bluffton Volunteer Fire Department, was instrumental in organizing the Bluffton EMS Department, and served on the advisory board of the Lima/Allen County Economic Development Council. He is also active in the Bluffton American Legion Post 382.

Larry worked diligently for Team EJP from 1995 to 2007 and we would like to congratulate him on this outstanding accomplishment! ■



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WATER CONSERVATION CORNER

AGING WATER INFRASTRUCTURE IN THE U.S.

Water systems in the United States already are adapting to erratic climate conditions, skyrocketing demand, and a host of other pressures that by all indicators are continuing to increase in severity. One of the biggest challenges, though, has to do with the condition of water infrastructure in the U.S.

One tool to gauge the fitness of American water systems is the Infrastructure Report Card, issued by the American Society of Civil Engineers (ASCE). The Report Card leaves much room for improvement in areas concerning water:

- Dams: D
- Drinking water: D
- Wastewater: D+
- What accounts for such poor marks?

One factor, of course, is that the expense of repairing aging infrastructure is causing water authorities to put off repairs. But another important factor is the fact that the U.S. has no central water authority to lead a unified effort. Although water itself recognizes no city lines, water management is handled by 58,000 separate municipalities. Industrial pollution or contaminated wastewater may flow directly downstream from one city to the next. Or a highly populated city might deplete an aquifer shared with a neighboring city.

This compartmentalization tends to limit the scale of work projects, but as climate change and other factors put increasing pressure on water systems, it's clear new approaches are necessary.

WELCOME
TEAM EJP / **A** AMERICAN

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MIKE GANEM RECEIVES AMERICAN FLOW CONTROL "AWARD OF EXCELLENCE"

Nineteen-year veteran of AMERICAN Flow Control (AFC), Mike Ganem, was awarded the company's inaugural Award of Excellence. On Thursday April 9, Mike was recognized with a "virtual surprise party" on Skype. Members of Team EJP joined AFC to take time to congratulate Mike on his accomplishment. ■



Mike Ganem - AFC



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