

PEPtalk

QUARTERLY NEWS FROM EVERETT J. PRESCOTT, INC. | Spring 2019 | Volume 50

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TEAM EJP THANKS AMERICAN FOR 64" DUCTILE IRON PIPE PRESENTATION



located in Gardiner, Maine. Visitors to Team EJP's Gardiner location are now warmly welcomed by this gargantuan piece of ductile iron pipe. The pipe stands as a commemorative symbol to both Team EJP and American's commitment to provide the people of the United States of America with clean drinking water.

To reach its destination in Gardiner, Maine, the pipe took its familiar path from the American Ductile Iron Pipe factory in Birmingham, Alabama by way of rail car to American's pipe depot located in Barre, Massachusetts. From there, the pipe was transported by Team EJP sister company, PEP Transportation, on a flatbed to where it resides today in Gardiner.

Team EJP is proud to be partners with a company like American that stands by



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WELCOME
TEAM EJP / AMERICAN

In July of 2015, American Ductile Iron Pipe Company provided two pieces of 64" Pressure Class 350 ductile iron pipe to E.J. Prescott for display purposes. This 20-foot length of Cement Lined Pressure Class 350 pipe has a solid wall thickness of 0.87 inches and weighs in at a massive 11,550 pounds per 20-foot length. 64" ductile iron pipe has been manufactured by American since 1988 and is the largest of its kind.

Following its creation in 2015, the first stick has recently found its home at the entrance of Team EJP's corporate office

their reputation. Since their formation in 1905, the company has been powered by the Golden Rule: “do unto others as you would have them do unto you” (Matthew. 7:12). Through using this guiding principal, American has built a culture that relies on teamwork.

Our sincerest thank you goes out to American Ductile Iron Pipe Company and all our customers for cultivating innovation within the waterworks industry. There isn't a second to waste when it comes to providing our people with clean water. To bring these notions together, we like to say: Let's Move Water.



TEAM EJP'S PETE HANRAHAN PRESENTS AT INTERNATIONAL EROSION CONTROL ANNUAL CONFERENCE FOR EIGHTH TIME



On February 21 of this year, Team EJP Erosion Control and Geoproduct Manager Pete Hanrahan was a featured presenter at the International Erosion Control Association's Annual Conference. The 2019 event was held in Denver, Colorado and is the world's largest and most comprehensive erosion control training event, with attendees gathering annually from all around the globe.

Pete's presentation, **Case Studies in Green Infrastructure**, featured many Team EJP erosion control projects from around the Northeast and Midwest. This workshop marked the eighth time that Mr. Hanrahan has presented at the annual event over the past 20 years.

Overall, Pete has been active in the Association for more than 25 years. He served as a founding Board of Directors member for the organization's Great Rivers Chapter, and also served four terms as President of the Northeast Chapter. ■



UNIVERSITY OF PRESCOTT GRADUATE, SPENCER KING



Hi, I'm Spencer King. I recently graduated from the University of Prescott and I just accepted a full-time job as a Service Tech in Shrewsbury Massachusetts. I am excited to see where EJP takes me in the next few years.

My experience in the program has been fantastic. During the last two years, I have learned more than I ever thought I would before joining EJP—not only about the water works industry, but the many life lessons I've been taught that helped me grow as a person. This experience has taught me lessons such as how to be a better salesman, speaking in

public and even improving my work ethic. I can't thank everyone enough.

I would highly recommend the program to anyone who is right out of high school and is not sure what they want to do. Instead of blindly spending money, you can learn while earning an income by starting a career in an industry that is never going away.

We all hope to fill the University in the near future and I can't wait to see what kind of new people the program will bring to EJP. Thank you again to everyone that helped me along the way. I'm excited to begin my career here at EJ Prescott.

- Spencer King ■



COMPANY-WIDE SERVICE TECHNICIAN CRANE TRAINING



Team EJP is doing its part to comply with the new OSHA Crane Standard that goes into effect April 15, 2019. Team EJP Safety & Training Specialist Derek Wing was sent to the Crane Institute of America (CIA) in Sanford, FL for 2 separate weeks of training.

The first week consisted of their CIA "Train the Trainer" course, where it included both classroom and hands-on training. Derek learned about load charts, crane set-up, inspection and operation. He then proceeded to operate a crane and give a full presentation.

The second week was all about learning to be a practical examiner, including setting up practical courses and administrative paperwork. Overall, Derek took 9 written tests and a practical test on a 90-ton crane with 130 feet of boom. Derek is now a certified 'train the trainer', practical examiner and a certified crane operator through Crane

Institute of America's sister company Crane Institute of America Certification.

During the week of February 18, Service Manager Ray Morang and fifteen EJP Service Technicians met at the Home Office in Gardiner, ME, to take part in three and a half days of crane training. The training prepared these Team EJP employees to become certified crane operators on the service/mechanical truck.

The training covered the following: service/mechanical truck components, load charts, rigging, wire rope, pre-operational inspection and crane set up, working near power lines and operating practices/procedures, hand signals and last, but not least, OSHA. At the end of the training, all 16 participants took 2 written tests and each completed a practical test. They now await their Service/Mechanical Truck Crane Certification. ■

WATER CONSERVATION CORNER DID YOU KNOW?

Water conservation and energy conservation are two sides of the same coin. It takes a considerable quantity of water to generate electricity: steam to power the turbines, and water for the cooling towers as well as pollution control devices. Likewise, it take a considerable amount of energy to produce potable water and treat wastewater: electricity to pumps, blowers, compressors, mixers, centrifuges, and ozone / ultraviolet (UV generators). ■





THE UNIVERSITY OF PRESCOTT IS ACCEPTING APPLICATIONS NOW!



EJP Division Manager Rob Waikel, Marketing Representative Josh Scherer, and Service Technician Chris Wehr teamed up to give a presentation on the benefits of E.J. Prescott's University of Prescott program to the Twin Lakes High School welding class in Monticello, IN. Twin Lakes welding class teacher Kim Rosenbaum was as excited as her students to learn about the University of Prescott program.

Chris traveled to Twin Lakes High School with his service truck and fusion machine so he could perform a demonstration of HDPE Pipe Fusion in the parking lot. Rob and Josh gave their own presentation to the class and answered many questions regarding the program and the waterworks industry. During their presentation, the EJP

Team offered insight into different career paths through the University of Prescott program. Students were able to hear first-hand experiences from multiple perspectives.

Each presentation was well received with engagement, curiosity and many questions. The University of Prescott program presentation helped the students understand that there are non-traditional options after High School and other opportunities to earn income. Kim Rosenbaum used our essay application as a class lesson plan to help her students gain experience in the application process. It was all-around a great training session at Twin Lakes High School and the students were excited to learn of more options for the future. ■





TEAM EJP ANNOUNCES PARTNERSHIP WITH INNERFLOW PIPE SYSTEMS



Team PPF (Plastic Pipe Fabrication) and parent company Team EJP (Everett J. Prescott) are excited to announce our newly formed partnership with InnerFlow Pipe Systems. This partnership will be instrumental in supplying all of our customers with a viable option for all of their segmental lining needs. InnerFlow was originally designed for culvert rehab where the liner is inserted into a larger existing culvert and then structurally grouted into place. Since then, contractors have been using InnerFlow for direct bury applications as well.

InnerFlow is a solid, smooth-wall High Density Polyethylene (HDPE) pipe product that is joined using a patented

male/female joining system. InnerFlow Pipe Systems are available in a variety of lengths up to 49 feet, and outer diameters ranging from 8 inches up to 63 inches. "Ovalized" liner pipe is also available for existing arch and squash culverts. With agencies searching for a solution that fits their already-shrinking budgets, InnerFlow is the solution for avoiding road closures and disturbing buried utilities. The InnerFlow advantage is to execute on the job faster than typical dig and replace repairs.

With a crew of one operator and 2 laborers equipped with an excavator or backhoe and common hand tools, InnerFlow pipe can be installed effectively and efficiently in a single day. Team PPF recently used the InnerFlow piping system to rehabilitate 50 feet of existing metal squash pipe in Monson, Massachusetts. With road closure kept to a minimum on an extremely busy commuter road, the project was completed in 2 days. The re-lining option was cost effective for the Town of Monson and the Town Officials were extremely pleased with the overall rehabilitation results.

If you have any questions regarding the InnerFlow product liner or the culvert rehabilitation process, please contact Team PPF/EJP sales representative Reggie Cooley at (207) 689 - 8616. ■





TEAM EJP'S LOU TOWNSEND VOTED IN AS AWWA INDIANA SECTION COMMITTEE CHAIR



In November of 2012, Team EJP Marketing Representative Lou Townsend cheerfully joined as a member of the Indiana Section AWWA. He quickly discovered that the organization was involved in much more than he initially thought. Lou wanted to learn everything there was to know and do whatever he could to help the AWWA and its members.

In the fall of 2015, Lou was elected as Vice Chair. During his tenure, Lou helped assist the acting Chairman in bringing the LaDue Safety Award to the State of Indiana AWWA. In December of 2018, Lou was promoted to the role of Chairman of the Indiana Safety Committee AWWA. With this great honor, Lou now has the opportunity to communicate the importance of safety. Team EJP is a leader in the waterworks industry and safety plays a primary role in Team EJP's employee training.

In his new role as Chairman of the Indiana Safety Committee for AWWA, Lou was excited to nominate Team EJP VAS Customer, Danville Water, for the LaDue Safety Award. This National award is considered a high honor as there are only 4 awards given out each year based on the municipality's number of employees and safety record. Danville Water has since been nominated as a finalist for the National AWWA Award. ■



TEAM EJP'S DOUG MCCLUSKEY HONORED AS ALL-PRO AT PROFILE PRODUCTS ANNUAL DISTRIBUTOR AWARDS CEREMONY



Team EJP Western Erosion Control & Geoproduct Manager Doug McCluskey was honored by being named to the All-Pro Team for 2018 on February 27 of this year at Profile Products' Annual Awards Banquet. The annual event was held in conjunction with the International Erosion Control Association's Annual Conference in Denver, Colorado.

Profile Products is a world leader in turf establishment technology, with distributors located all around the globe. From a pool of hundreds of distributors and thousands of individual distributor representatives, Doug was one of only six representatives worldwide to be selected for this honor.

Doug is no stranger to this recognition, as he has been similarly honored twice previously. Eastern Erosion Control & Geoproduct Manager, Mike Everhart has also previously been named a member of the Profile All-Pro team.

Congratulations to Doug for this tremendous global recognition of his hard work and passion for the stormwater industry. ■



Team EJP's Service Department was recently on the job for Sappi to repair a problem with a 36" Pre-Stressed Concrete Cylinder Pipe. Sappi had noticed a leak beginning to surface on their critical raw water feed line, which feeds their entire property and production facility.

When EJP received the call, we compiled a team of people from multiple states who were familiar with both the existing pipe material and methods of repair. Since there was not an alternate feed option, shutting this line down to make a repair was out of the question. After multiple meetings and discussions with Sappi's consulting engineer, the team had a clear path forward. First, EJP installed a series of 6-inch vertical taps along the 36-inch PCCP's length. This allowed for "inline" leak locating and an internal condition assessment to take place. This operation was a success and the leaking area was pinpointed.

Shortly thereafter, the word was given to begin ordering material to both stop the flow and construct a bypass around the damaged section. The bypass option allowed

Sappi to maintain flow to their operation and allow the break area to be isolated. The temporary bypass option consisted of a series of 24" diameter taps on the PCCP in order to construct a 'jumper' around the failure. EJP Service Technicians and equipment were brought in from both Maine and Massachusetts to complete this work.

The bypass consisted of over 600 linear feet of 24" Polyethylene Pipe in a double barrel alignment. For this project, (where the pipe was temporary) EJP sourced rental pipe that could be dismantled and returned to the vendor, reducing the cost to the client. No.1236 McElroy TracStar Fusion machines were brought in to complete this portion of the work, manned by EJP Service Technicians. After the taps were completed, EJP tied-in the double barrel bypass into the 36" PCCP.

Through utilizing line-stopping equipment, the broken section of the pipe was isolated. Once a seal was achieved at either end of the break area, pressure was bled off using an additional 36x6 vertical wet tap that EJP located within the newly isolated section. This additional tap doubled as a method to re-fill and equalize the area once the repair was completed. Specialty PCCP to MJ adapters were fabricated and shipped to the project in order to repair the damaged section of the pipe using new 36" American Ductile Iron Pipe with Mechanical Joint Solid Sleeve connections.

EJP is happy to report a successful outcome on a fast paced and complicated piece of work. Kudos go out to all involved! ■



THANK YOU. COME AGAIN

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KNOW
HOW₂

EJP KNOW HOW 12 SEMINARS:
POWERED BY LEADERS IN THE
WATERWORKS INDUSTRY.



Team EJP is proud to present its 12th consecutive Winter Seminar Series. The highly interactive workshops are designed to provide solutions to problems associated with the maintenance and construction of our nation's critical infrastructure. This year's events were held in Portland, CT, Laconia, NH and Niagara Falls, NY.

Two different tracks were presented at each hosted seminar location. Track 1 - "Improve Your Waterline Longevity" (Drinking Water), highlighted the advances in water metering systems, corrosion control, global positioning systems, and, Track 2 - "Protecting Our Land & Water Resources" (Stormwater), featured new tools used for stormwater management, site protection, and more.

Team EJP would like to acknowledge everyone who helped make this valuable series of seminars possible. To our speakers, vendors, and customers, thank you! Stay tuned for our Know How 13 Seminars coming in the spring of 2020. ■

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