



## Gardiner, Maine, awarded “Best Overnight City” in the Great Race

The months of planning and coordination for the 2018 Great Race’s stop in Gardiner, ME, have paid an unexpected dividend for the small central Maine city. Upon the conclusion of the trek from Buffalo, NY, to Halifax, Nova Scotia, Gardiner was awarded “Best Overnight City”, beating out seven other overnight stops throughout the 10-day race. The premier classic car rally follows a different route every year, drawing thousands of classic car enthusiasts to the communities where the racers stop each evening.

Team EJP CEO Peter Prescott, who played a major role in bringing the event to central Maine, said the planning group, which included the Kennebec Valley Chamber of Commerce, Gardiner Main Street, Boys & Girls Clubs of Kennebec Valley, and the United Way of Kennebec Valley, expected the event to draw 2,000 to 3,000 spectators. However, it seems the actual results far exceeded those expectations, as there were an estimated 6,000 to 7,000 onlookers who came out to enjoy the festivities.

To show appreciation for the volunteer efforts put forth, the planning committee presented the Boys & Girls Clubs of Kennebec Valley with a \$1,000 donation to go toward their capital campaign. Team EJP would like to congratulate all involved on a job well done!



*The Great Race makes its way through Gardiner Main Street on June 26.*



*Gardiner Main Street and the Kennebec Valley Chamber of Commerce present the Boys & Girls Clubs of Kennebec Valley with \$1,000 to go toward their capital campaign as a thank-you for their volunteer support during the Great Race event.*



*Team EJP CEO Peter Prescott presents the Kennebec Valley Chamber of Commerce, Gardiner Main Street, Boys & Girls Clubs of Kennebec Valley, and the United Way of Kennebec Valley with the Great Race “Best Overnight City” plaques in celebration of their efforts.*

## Customer Highlight: Filson Construction



Team EJP Indianapolis, IN, would like to recognize everyone at Filson Earthwork Company for 20 years of service! Filson Earthwork Company has been a loyal EJP customer since the day they opened, for which we are incredibly grateful. We sincerely appreciate our partnership over the years and wish you all the best! Congratulations!

“Greg Filson has long maintained that quality service is very important and means a lot to them. One of my favorite aspects of the job is ensuring that they receive whatever they need, whenever they need it, no matter what.” - Cory Grogg, EJP Outside Marketing Representative



2

Seen in picture: EJP Outside Marketing Representative  
Cory Grogg

## Team EJP Lafayette Hits a Home Run with a Web Lead from Colorado

In April of 2018, a request was submitted through Team EJP's website by Brock Hufford, Street Operations Foreman in Westminster, Colorado. Brock was looking for riser rings for valve boxes. After Lafayette Division Manager Rob Waikel took a closer look at the plans and specs, he was able to confirm that Brock needed to raise the height of their valve boxes to accompany new pavement in the road. Rob then provided an alternative option that he thought might work better, giving Brock multiple choices with different prices and lead times.

Once the options had been evaluated by Brock and the City of Westminster, CO, they decided to order fabricated valve box risers, the product Rob had suggested to them as an alternate. Working with the manufacturer, American Highway Products, the drawings were analyzed and processed to supply the fabricated risers for the City of Westminster in late May.

As a result of their great first experience with Team EJP, the City of Westminster ended up opening an account and ordered 160 risers in two different sizes. Rob was able to offer a product better suited for the City that turned out to be less expensive, even after covering freight costs to Colorado.

*“Web leads have proven profitable on several occasions here, and we are happy to service a new category of customers we weren't able to geographically reach previously.”*

*- EJP Division Manager, Rob Waikel*



# High-Energy Pipe Tapping Competition Pits Water Utilities Against Each Other at MWUA Clambake



*The Kennebec Water District team takes first place in the second annual Pipe Tapping Competition at Thomas Point Beach in Brunswick, ME.*



*Pipe Tapping participants and referees snap a picture following the high-energy competition.*

The Maine Water Utilities Association hosted the second annual Pipe Tapping Competition in conjunction with the MWUA Clambake on August 9 at Thomas Point Beach in Brunswick, ME. Five four-man teams from Augusta, Lewiston, Boothbay, Kennebec Water District, and Maine Water Company (Saco, Maine) displayed their tapping skills in a race against time and each other. The high-energy competition determined which utility could tap a cement-lined, ductile iron pipe that was under pressure and install a corporation the fastest. "These operators are the unsung heroes of our state. Nothing has a greater impact on the health, well-being, and economic vitality of our communities than the daily supply of safe drinking water," said Bruce Berger, executive director of the Maine Water Utilities Association.

This year, Kennebec Water District bested the competition with the fastest time at 2 minutes and 52 seconds, followed closely by Boothbay Region Water District at 2 minutes and 54 seconds and Greater Augusta Utility District at 3 minutes and 40 seconds.

Team EJP gladly donated the material needed for the event, including a piece of 6" Class 52 zinc-coated ductile iron pipe from AMERICAN, 6" Alpha caps from Romac, 3/4" corps and curbs from A.Y. McDonald, and 3/4" copper tubing.

A special thank-you goes out to Justin Richardson of Kennebunkport and Wells Water District, Chris Curtis of Auburn Water District, and William Terry of Team EJP for generously volunteering their time as judges for the event. Congratulations to Kennebec Water District for a spectacular performance. We look forward to exciting competition for years to come!

## Team EJP's CEO Peter Prescott Is Recognized For His Continued Leadership

The Special Service Award, presented by the Kennebec Valley Chamber of Commerce, is awarded to an individual or organization who has shown exemplary leadership and long-term commitment to the community. This award is not given each year but rather when an individual or organization goes above and beyond for the community and is deserving of special recognition.

For his efforts in bringing the Great Race, a unique and exciting event which draws thousands of participants and attendees, to the community and his continuous leadership in and commitment to the Kennebec Valley, Peter Prescott is awarded the Special Service Award. The award will be presented to Peter at the 2019 Kenney Awards on January 25, 2019 at the Augusta Civic Center.



## Stay Up to Speed With Winter Maintenance—Hydrant Thawing

On December 19, 2017, Team EJP service tech Dave Robinson completed hydrant thawing for Sipco Fuel in South Portland, Maine. The job consisted of four hydrants in need of service.

To appropriately thaw a hydrant, steam is used in order to perform the job safely and avoid any potential damage to the hydrant. An open flame creates steam in a Bunsen burner, which is then sent through the hydrant, heating the stem and melting the ice. If the hydrant is then able to operate, the process is finished by initiating a flow of water. After thawing, the hydrant is pumped out and tested to ensure there aren't any leaks so the hydrant can be used once again.

One of the four hydrants was considered a "leak-by hydrant." The initial operator had thought they shut off the 6" gate, or it had experienced tuberculation around the valve shut-off area. Either way, the solution was to open up the valve and let the materials flow out. Once 100 percent shutdown was reached, it was then pumped out to complete the service.

Another hydrant was frozen about 2½ feet down, just below the frost line or "pavement line." This hydrant was able to thaw out in about 15 minutes and was then flowed to ensure it was working properly and pumped out.

The key to hydrant maintenance is to avoid having situations like these where the thawing process has to be



*EJP service tech Dave Robinson seen thawing a hydrant*

performed. It is especially important to check existing hydrants on a regular basis to ensure that they function properly and are not frozen. Avoid frozen hydrants at all costs, because if they don't work when you need them to, it then becomes an issue with insurance companies. Don't hesitate to call Team EJP for any of your hydrant service needs.

## Team EJP Concord, NH Is Recognized for Exemplary Safety and Health Programs

On May 25, 2018, Team EJP Concord, NH, completed on-site health & safety inspections and was officially recognized by the Occupational Safety and Health Administration (OSHA) as a SHARP certified business, only the 10th business in the state of New Hampshire documented by OSHA as being SHARP compliant, out of roughly 130,000 businesses in the state.

Teresa Ferara and Wayne Hartz from WorkWISE NH, a program that provides free on-site occupational safety and health consultation services, conducted two on-site consultations. The first consisted of a walk-through of Team EJP's facility to help identify workplace hazards, provide advice for compliance with OSHA standards, and assist in establishing and improving safety and health programs. The follow-up consultation ensured any necessary corrections were made. During that time, four Team EJP employees were interviewed in regards to the safety program and culture, a culture that puts a major emphasis on safety.

"Safeguarding the health and welfare of employees must be strongly stressed because at the end of the day, the most important thing to us is that everyone makes it home safely," stated Team EJP safety training manager, Ray Morang.

The Concord, NH, division is the seventh Team EJP location to become SHARP recognized. The others include Bangor, ME; Gardiner, ME; Portland, ME; South Burlington, VT; Barre, VT; and Shrewsbury, MA.



*Teresa Ferara (far right) and Wayne Hartz (far left) from WorkWISE NH pose with Team EJP Concord on August 17, during their SHARP recognition celebration.*

## Rooftop Hockey Rink in Lafayette, Indiana

The Northend Community Center is a facility located on the north side of Lafayette, IN. It provides the people of Lafayette with a place to participate in sports and other activities. More importantly, the community center plays a large role in building relationships between the people who live in the Northend. The building is 114,000 sq. ft. in size, with facilities that include an indoor play space, a sports and fitness center, senior activities, community room, short-term housing, counseling, mentoring, and job training. Recently, the Community Center decided to convert their rooftop into a roller hockey rink.

Pastor Steve Viars of the Northend Community Center and several church volunteers made several trips to EJP Lafayette to pick up drainage parts for their project. During their visits to EJP, they were able to walk through the location's inventory and see other products that might be able to help them with their project. Pastor Viars eventually ordered 1,400 feet of 4" SDR35 to be used as supports for the hockey rink floor. They cut the pipe to size in various lengths and stood them on end in order to make up for the pitch in the roof.

Team EJP Lafayette is honored to have supplied the Northend Community Center with the products they needed to complete their rooftop roller hockey rink. It was a great experience working with Pastor Steve Viars and his crew of volunteers, and we hope this great addition to the Community Center brings even more unity to the Lafayette area.



*The recently constructed Northend Community Center roller hockey rink*

## Vermont Agencies Partner With Team EJP to Produce Summer Erosion Control Workshops



Multiple Vermont and federal government agencies partnered with Team EJP and Trowel Trades Supply to produce a pair of Summer Erosion Control Workshops held in Castleton on June 12 and in Newport on June 13.

The Castleton event was hosted by the Poultney Mettowee National Resources Conservation District (NRCD), of Poultney, Vermont, while the Newport workshop was hosted by the Memphremagog Watershed Association. The events drew a total attendance of about 100 industry professionals over the two days.

Welcoming and keynote remarks were provided in Castleton by Hilary Solomon of the Poultney Mettowee NRCD, and in Newport by Kendall Lambert of the Memphremagog Watershed Association. The morning classroom sessions featured presentations by Jim Ryan (Vermont Municipal Roads Program), Chip Gianfagna (Vermont General Permit) and Amy Picotte (Vermont Shorelands Program), all three of whom work for the Vermont Department of Environmental Conservation.

In the late morning, the focus shifted to small group sessions at six rotating field stations. Team EJP vendor partner Tom Bowman of Bowman Supply discussed soil amendments. Vendor partners Jack Eaton (Certified Erosion Control of NH) and Bill Maier (Tensar Corporation) also manned stations. Mr. Eaton demonstrated job site sediment control technology, while Mr. Maier provided tips for building better roadways. Nick Pantauro of Trowel Trades Supply of Colchester, Vermont presented porous concrete pavement technology, while Team EJP's Mike Everhart (soil reinforcement) and Pete Hanrahan (drainage) presided over the two remaining sessions.

Attendees included professional consultants and designers, contractors, municipal and state officials, and many more. Plans are already under way for a second set of summer workshops to be held in 2019.

## WATER CONSERVATION CORNER DID YOU KNOW?

On average, 10 gallons per day of your water footprint (or 14% of your indoor use) is lost to leaks. Short of installing new water-efficient fixtures, one of the easiest, most effective ways to cut your footprint is by repairing leaky faucets and toilets.

"Water Conservation Tips. (2010). Retrieved from <https://nationalgeographic.com>





32 Prescott Street  
 Libby Hill Business Park  
 P.O. Box 600  
 Gardiner, Maine 04345

Phone: (207) 582-1851  
 Fax: (207) 582-5637  
 Email: [ejp@ejprescott.com](mailto:ejp@ejprescott.com)  
 Website: [www.ejprescott.com](http://www.ejprescott.com)



## Ohio Water Technology Roadshow - Rural Lorain County Water Authority, LaGrange, Ohio

On July 24, 2018, Team EJP held a Water Technology Roadshow in LaGrange, Ohio. The roadshow was sponsored by the Ohio Rural Water Association and included the following topics:

- Advances in AMI Metering Infrastructure
- Hydrants & Valves (history of organization, product lines plus operation & maintenance)
- Ductile Iron Pipe
- GIS (Trimble Unity)

The Water Technology Roadshow was held from 8:00 a.m. to 12:00 p.m. and attendees received credit from the State of Ohio for attending the event. The event was well attended and the presenters received high marks on their evaluation forms completed at the end of the 4-hour session. The feedback included “Very educational and informative,” “Well worth my time,” and “Full of information without trying to sell us anything.”

Team EJP would like to thank host Ben Merrill of ORWA and all of the presenters for an outstanding job: Joe Zippi, Chris Sherman, Andy Glick, Mike Pace, Eric Rohrbaugh, and Joe Bacik.



Left to Right: Andy Glick (EJP), Eric Rohrbaugh (AFC), Joe Zippi (EJP), Chris Sherman (EJP), Joe Bacik (American Pipe), Ben Merrill (Ohio Rural Water Association), Mike Pace (Mueller Systems).

## Inside This Edition of PEptalk

|  |   |
|--|---|
| Gardiner, ME, Awarded “Best Overnight City” in Great Race . . .  | 1 |
| Customer Highlight: Filson Construction. . . . .   | 2 |
| Team EJP Lafayette Hits a Home Run with a Web Lead. . . . .  | 2 |
| High-Energy Pipe Tapping Competition Pits Water Utilities Against Each Other at MWUA Clambake. . . . . | 3 |
| Team EJP’s CEO Peter Prescott Is Recognized For His Continued Leadership . . . . .                     | 3 |
| Stay Up to Speed With Winter Maintenance-Hydrant Thawing. . . . .                                      | 4 |
| Team EJP Concord, NH Is Recognized for Exemplary Safety and Health Programs. . . . .                   | 4 |
| Rooftop Hockey Rink in Lafayette, Indiana . . . . .  | 5 |
| Vermont Agencies Partner with Team EJP to Produce Summer Erosion Control Workshops . . . . .           | 5 |
| Water Conservation Corner . . . . .  | 5 |
| Ohio Water Technology Roadshow . . . . .   | 6 |