



## We've Gone From 0-60 in Three Generations!



Sixty years ago this summer, Everett J. Prescott moved to Gardiner, ME, with his wife, Barbara, and gave his name to the first waterworks distributor north of Boston. Over the following sixty years, Team EJP has grown into one of the largest family-owned waterworks distributors in the nation. Over that same 60 years, the company has had only three presidents: Everett, his son Peter (now CEO), and Peter's son, Steven.

Those sixty years have produced many valued business relationships and many close friends. We want to thank each and every one of you for your continued business, and look forward to many more years of servicing and supporting the waterworks industry.

## Alumni of the University of Prescott



*In the photo, from left to right, Dylan Ross, Class of 2013, currently Outside Sales, VT; David Doucet, Class of 2009, Inside Sales, Brockton, MA; William Terry, Class of 2007, Outside Sales, ME; Tyler Wing, Class of 2014, Service Technician, Gardiner, ME; Molly Gibler, Class of 2010, Division Manager, Ft. Wayne, IN; Katrina McCurdy, Class of 2012, Division Manager, South Burlington, VT. Missing: Alex Doherty, Class of 2008, Inside Sales, Burlington, VT; Andrew Glick, Class of 2009, AMR Specialist, Syracuse, NY; Rob Bergeron, Class of 2015, Inside Sales, Keene, N.H.*

The University of Prescott is the only nationally recognized and accredited apprenticeship program designed to prepare people for a successful career in the waterworks industry. This program takes two years to complete and requires extensive travel and commitment to learning in both classroom and hands-on environments.

Alumni of the University of Prescott recently gathered at the biannual Team EJP Managers Meeting to be recognized for their achievements. These graduates have moved on to enjoy successful careers with

Team EJP, and we are very proud of their successes.

The University of Prescott has rolling enrollment, and a limited number of positions are currently available. If you know someone who is interested, apply online or contact:

The Office of Admissions | The University of Prescott  
Everett J. Prescott, Inc. | P.O. Box 600 | Gardiner, ME 04345  
[www.ejprescott.com/university-of-prescott](http://www.ejprescott.com/university-of-prescott)

# New York Agency Gives Final Approval to Spillway Rehabilitation

In June of this year, the New York Department of Environmental Conservation (DEC) inspected three earthen dams located in the Batavia Kill watershed, in the northern Catskill Mountains region of New York. The tour group included New York DEC officials, local officials, contractor representative Jerry Paschal of Fastracs, Inc., North American Green Regional Sales Manager Joe Koziell, and Mark Grady, Doug McCluskey, and Pete Hanrahan of Team EJP.



*Devastated spillway caused by Hurricane Irene*

The spillways of these dams were originally unreinforced grass waterways, and in some of the steeper sections of the spillways, there was total failure and severe erosion during the Hurricane Irene deluge in 2011.

These failed sections were restored and rebuilt in the summer of 2012. Fastracs, Inc., was contracted to do the work. Oakleigh Cookingham III is the owner of Fastracs, Inc., and his father, owner of Pin Oak Construction, built two of the three dams in the 1970s.

Based on their experience at the sites, Fastracs, Inc., recommended a more permanent solution to the revegetation efforts on the failed spillways. This recommendation developed into an effective solution for this challenging site. Working with design consultants at C. T. Male Associates, North American Green and Team EJP partnered to develop a specification for North American Green P550 Turf Reinforcement Mats to protect the reconstructed spillways.



*North American Green P550 turf reinforcement matting in place.*

Turf reinforcement mats substantially increase the ability of vegetated areas to stand up to high-flow events. By reinforcing the root and stem structure of vegetation, the mats allow vegetation to withstand flows that would cause unreinforced vegetation to fail.

Team EJP's Round Lake, New York, branch bid the project and secured the order from Fastracs, Inc. Working onsite with the contractor, Team EJP provided both technical and hands-on assistance. While onsite they also met with field representatives from C. T. Male and the New York Department of Environmental Protection (DEP). The New York DEP provides oversight as the area is in the Schoharie Reservoir watershed, one of many reservoirs providing drinking water to New York City. North American Green Regional Sales Manager Joe Koziell also worked onsite with the contractor.

Pete Hanrahan, Erosion Control & Geoproducts Manager for Team EJ Prescott, was highly complimentary of the work Fastracs performed, led by site Superintendent Jerry Paschal. "This is one of the best installation jobs I have ever seen with these products. These guys really cared about what they were doing, and this showed through in their efforts to get every aspect of the installation done correctly," he said.

According to North American Green, a world leader in the production of erosion control blankets and turf reinforcement mats, this shipment was the largest ever for the P550 product, which was introduced into the marketplace in 2001.

During the final inspection earlier this year, the inspection team discussed vegetation development and maintenance details, and overall, all associated with the project agreed that the specified product was performing per plans. As a result of the meeting, the New York Department of Environmental Conservation provided final approval of the project.



*As of June 2015, the P550 is completely obscured by vegetation. Stem and root structures are interwoven with the P550, offering vastly increased resistance to erosion.*

## Robbi Lockhart, Of Team EJP, Honored by the New England Water Works Association

Robbi Lockhart recently received the 2015 Kenneth O. Hodgson Distinguished Service Award from the New England Water Works Association (NEWWA), the region's largest and oldest nonprofit organization of water works professionals.

"This award recognizes Robbi's longtime exemplary service and dedication to the New England Water Works Association and the water works profession. The award is named after Kenneth O. Hodgson, who demonstrated through his years as a NEWWA member, a dedication, service, and commitment that our service members should strive to attain," said Raymond J. Raposa, NEWWA executive director.

Lockhart was chosen by the K.O. Hodgson Award committee for the award based on his long-term water works career, his position as a respected professional among his peers and customers, and his quiet but consistent contributions as a NEWWA volunteer. Lockhart has been an active member of the Sponsor Service Committee for more than 10 years and a member of the Site Selection Committee for 4 years. He was also Co-Chairman of the Tapping Committee and part of the local arrangements group for the 2014 AWWA Annual Conference and Exposition in Boston.



From Left: Kevin Tighe, president of Ti-SALES, Inc.; Raymond Raposa; Robbi Lockhart; Chris Hodgson, vice president of DN Tanks and son of Kenneth O. Hodgson.



## Team EJP & K.M. Gladding Excavating Provide Creative Delivery

In March of 2015, the Lincoln, RI, branch of E.J. Prescott hosted a septic training day. Many vendors attended, including Roth Global Plastics, manufacturers of the MultiTank septic tank. One of our customers learned about the tank at the training day, and didn't waste any time jumping headfirst into this emerging market in Rhode Island.

Ken Gladding of K. M. Gladding Excavating secured eight septic tank jobs on Hog Island in Narragansett Bay. A big reason for going with the Roth tank was the ease of transportation versus concrete tanks and D-boxes. Forget the Ferry! Ken had other plans for delivering the tanks. EJP Lincoln driver Larry Green delivers the tanks to the ferry dock in Bristol, RI, and, using EJP's crane, slips the tanks right into the

waters of Narragansett Bay. Ken takes it from there, ties them to his boat, and tows them across the bay! When he gets on Hog Island, it's just a short trip to the work site.

Not only is the Roth MultiTank a proven technology for septic applications but also for potable water and rainwater harvesting applications as well. One tank does it all. With the added benefit of a strong but lightweight construction, you get durability and easy maneuverability.

Call your EJ Prescott representative for more information on Roth MultiTanks, or to be certified as an installer.



# West Warwick Sliplining Project



*Sections of Snap-Tite rest beside the powerhouse, waiting to be installed from the upstream (left) side of the photo and exiting over the staging on the right side of the photo. Note the discharge piping in the foreground.*

Team PPF recently completed a challenging slip-lining project at the Arctic Dam in West Warwick, RI, for R.T. Nunes & Sons. The work was required to update an existing 48-inch diameter steel pipe used as a sluiceway for a hydroelectric dam. Water control was a huge challenge on this project. Three 30-inch pumps were brought in from California to draw the headpond down by ten feet and then bypass the river flow while our crew installed the new HDPE Snap-Tite liner. Project engineers estimated that 180 million gallons of water were pumped during the course of this project. The combination of summer rainstorms and coinciding repairs at another dam upstream resulted in massive amounts of unplanned river flow.

Access to the host pipe was a challenge, almost as great as the water control challenge. The pipe was located 15 feet down in the adjacent abutment which was only accessible by

way of a temporary steel bridge. Significant sandbagging was used on the upstream end, and eight feet of staging was required on the downstream end to provide working room to install the liner.

Once dewatered, five 20' sections of 42-inch diameter Snap-Tite were pushed through the compromised host pipe. By the end of the first day, the pipe was in place. Completing the grout retaining bulkheads required sealing the liner pipe to the existing granite sluice gate and to the abutment's granite headwall as well as the existing steel pipe. The bulkheads were constructed, and the annular space was grouted by the end of the second day.

Due to the creative onsite problem solving of PPF, and on-site support and water control from the folks at R.T. Nunes & Sons, all these challenges were overcome and the project was completed.



*An R.T. Nunes employee monitors the inside of the Snap-Tite pipe while Team PPF grouts the annular space between the new and old pipes.*

## Indiana Skeet Shoot

On June 20, 23 shooters and their families gathered at the home of Fort Wayne sales representative Joe Dock to enjoy a day of shooting. Hats, shells, clay birds, food and drinks were all provided with help from Sensus, Ford Meter Box, and M.E. Simpson.

"We have a regulation skeet range on our property and with the help we had, all I had to do was sit back and enjoy the day," said Joe Dock. Dan Hood, President of M.E. Simpson, did all of the cooking for the 49 people in attendance. The family atmosphere was tremendous. It was like a big picnic with wives and children all here to enjoy the fun.

The shooting seemed very challenging until Randy Roberts from the Kosciusko County Highway Dept. stepped up and shot 24 out of 25 on his first round. Fort Wayne manager Molly Gibler got to sport a very black and blue shoulder for the next week! At one time we had little tykes shooting pop cans off tree stumps with their BB guns, AR 15's firing at the rifle range, Colt 45's banging at the pistol range, and 5 shotguns going off at the skeet range. What an awesome day!



# Osborn Named Indiana AWWA Southwest District Officer

In September, the Indiana AWWA Southwest District held their Fall Meeting in beautiful French Lick, IN. In attendance were water industry leaders from all parts of Southwest Indiana, ranging from utility superintendents and engineers to distributors and manufacturers. Attendees had the privilege of listening to three speakers who touched on topics such as distribution monitoring and the evaluation of granular filter media, and softening.

During the business meeting portion of the event, Scot Osborn was nominated and approved as Vice President of the Southwest District. Scot has been with E.J. Prescott since January of this year working as an Outside Marketing Representative, but has worked in various capacities within the waterworks industry for over 25 years.

In a very short time frame, Scot has developed strong relationships and proven himself to be a valuable asset to the utilities and contractors he serves. Congratulations Scot on this well-deserved appointment. We know you will represent E.J. Prescott and the Indiana AWWA Southwest District to the best of your abilities.



Todd Williams (L), Huntingburg, IN, Superintendent & IN AWWA Southwest District Trustee and Scot Osborn (R), EJ Prescott & newly appointed IN AWWA Southwest District Vice President.

# Erosion Control Field Days Held in New Hampshire



Team EJP's Mike Everhart presenting information on hydraulic mulches.

During the summer of 2015, Team EJP helped plan and execute three erosion control field days in New Hampshire. This is the sixth consecutive year that EJP has helped support this event. Locations included Rye, Henniker, and Bethlehem. The Soil and Water Conservation Districts of New Hampshire were the principal organizers with support from the Northeast Chapter of the International Erosion Control Association.

Field Day participants included contractors, regulators, civil engineers, town and city highway officials and many others. Total attendance at the three events topped 160 people. Each day began with a classroom session, followed by field stations featuring hands-on demonstrations in the late morning and afternoon. Classroom topics included soil analysis, soil additives, and invasive species management. The field stations focused on a combination of emerging technology and best management practices.

The presenters represented both the public and private sectors, providing a broad perspective to all who attended. Team EJP's vendor partner Tom Bowman of Bowman Supply of Denver, Colorado, demonstrated soil additives during a classroom session. Other Team EJP vendor partners included Aaron Cheever and Geoff Hubbard of Advanced Drainage Systems, Dan Fick of Profile Products, Joe Koziell of North American Green, Bill Maier of Tensar Corporation, and Jack Eaton of Certified Erosion Control of New Hampshire.

Field station presenters included Team EJP's Mike Everhart and Pete Hanrahan. Mike is an Outside Marketing Representative for the company and is based in Concord, New Hampshire. Pete Hanrahan is the company's Erosion Control & Geoproduct Manager.

Event organizers are already looking ahead to a seventh set of summer workshops in 2016. Since the first event in Concord, New Hampshire in 2010, this model has been successfully duplicated with Team EJP participation in events in Indiana, New York, Connecticut, Massachusetts, and Maine.



Bill Maier of Tensar Corporation discusses paved and unpaved roadway surface reinforcement.

# Poughkeepsie, NY, Water Treatment Facility

Team QWP and C.O. Falter Construction Corporation are working together on the Ozone and Centrifuge Improvement Project in Poughkeepsie, NY. A new ozone generator building is being constructed that will have a new feed system, complete with diffusion and ozone off-gas destruction. The building will also have a new water cooling system. These systems require extensive process piping and valves, both in the yard and in the ozone building and pump stations.

The project has many major components that require precise timing of demolition and new construction. Some of the work consists of upgrades to the aluminum sludge treatment facility and the chemical storage and feed building as well as a low lift pump station. Falter will also furnish and install a new intermediate pump station and wet well to feed the new ozone contactors.

Quality Water Products supplied the initial load of 36"-diameter wall pipes and elbows for the new buildings, and will fabricate the remainder of the process piping as the construction of the plant progresses.

This job is being managed by Brett Mosher of C.O. Falter Company, who is working closely with Morris Associates and CH2M Hill, both engineers on the project.

C.O. Falter Construction Corporation is a respected contractor based in Syracuse, NY. They specialize in the construction of water and wastewater treatment plants in New York, Pennsylvania, Delaware, and Maryland. The company was founded in 1969 by Charles "Bud" Falter, who passed away on January 27, 2015. He was honored at the Associated Builders and Contractors Memorial Golf Tournament in July of 2015. The event had the largest turnout in its history, a

testimonial to the respect that the waterworks industry has for Bud and his family.

QWP is proud to be associated with this project and, more importantly, with C.O. Falter Construction Corporation.



*36"-diameter wall pipes cast in place in the new concrete structure.*



*36"-diameter elbows supplied by Team QWP, waiting for installation.*

# EJP Vernon, CT



Vernon's motivated sales force is working hard to build strong relationships with many customers, and is showing strong growth compared to last year. Our sales team, working with Mike Ganem from AFC, coordinated one of the biggest sales of 42-inch, 36-inch and 24-inch diameter gate valves in Team EJP Vernon's history.

In the photo, Sam Hall of Team EJP welcomes two AFC 42-inch valves to Vernon.

# Team Effort Results in Effective Cleanup of Dirty Water Discharge in Environmentally Sensitive Area



Long Creek Dirty Water



Long Creek Treated Water

Late May showers can wreak havoc on any disturbed job site in Maine, but Gorham Sand and Gravel faced a unique dewatering challenge in South Portland, Maine. Nestled in the confines of the sensitive Long Creek Watershed, Gorham Sand & Gravel was tasked with dewatering nearly two acres of disturbed area flooded with turbid water.

Terri Strouse of Gorham Sand and Gravel, based in Buxton, Maine, contacted EJP Outside Sales representative Joe Hersom in search of a solution. Joe directed the site crew, led by Dave Lynebrenner, to provide a sample of the turbid water to our Team EJP Portland, Maine, location. The sample was immediately shipped to Applied Polymer Systems in Georgia. With help from Katie Bridges and Virginia Iwinski, Applied Polymer Systems tested the sample and provided a recommendation of the 706B Floc Logs and 705 SiltStop Powder within 24 hours of receiving the sample.

Onsite, the turbid water was pumped into a 21,000 gallon fracture tank. As the water entered the tank, it was forced to make contact with three of the Floc Logs that had been placed inside a silt sack. This interaction with the floc logs allowed the fines to settle from the water inside of the tank. After the initial settling period, the water was then discharged from the tank onto North American Green S75BN erosion control blanket that had been coated with SiltStop powder. This secondary interaction allowed the remaining fines to settle, as the blanket prevented any erosion from occurring.

Team EJP would like to thank Gorham Sand and Gravel for their continued business, Applied Polymer Systems for their vendor support, and the Cumberland County Soil & Water Conservation District, that facilitated the effort to help clean and protect the Long Creek watershed.

## Team EJP Supports the Boys & Girls Club



Team EJP contributed \$1,000 to the Boys and Girls Club of Greater Gardiner at our most recent quarterly meeting with our bankers.

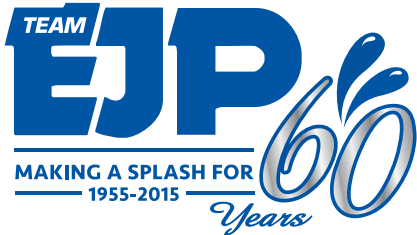
From left; Daryl Wentworth, Northeast Bank; Linda Towle, Team EJP; Steve Lubelczyk, NBT Bank; Peter Prescott, Team EJP; Ingrid Stanchfield, Boys and Girls Club of Greater Gardiner; Stan McCurdy, Team EJP; Tara Trafton, NBT Bank; Jeffrey Rochefort, Northeast Bank; Ed Boudreau, Team EJP.



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## Team PEP Expands Fleet



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Team PEP recently received five new 2016 Freightliner Cascadias, bringing the fleet to a total of 30 tractors. The new additions are powered by Detroit 475's and automatic 12-speed transmissions. The cabs are loaded with just about every option available. Our drivers are very pleased with the performance and comfort of these new units.

We have three more of these tractors on order. They will replace three older tractors that will be retired from service. Team PEP is happy to continue investing in our fleet in order to provide reliable service to all of our customers!