

# PEPtalk

Spring 2013 - Volume 28

## 2013 Know H<sub>2</sub>OW® 6 Seminar Series Held

TEAM EJP recently completed its sixth round of Know H<sub>2</sub>OW® Seminars in Henrietta, NY, and Marlborough, MA. More than 200 industry professionals attended the full-day training events.

Each seminar featured two concurrent educational tracks. The first track focused on drinking water systems. The components of the program were put together carefully, addressing the most timely issues facing drinking water operators in the United States.

Key issues discussed included modern water metering technology, compliance with the new lead-free brass laws and facing the challenges imposed by an aging workforce. Additionally, attendees learned about the new Stage 2 Compliance laws and their impact on water quality. Emergency response procedures were also covered, along with dialogue regarding decisions to rebuild or rehabilitate aging infrastructure.

A second educational track was built around ground stabilization and site drainage issues. Topics included erosion and sediment control and roadway construction and rehabilitation.

Each track featured speaker groups that included pairing TEAM EJP employees with our vendor partners.

The conference brochure featured a special message from TEAM EJP Chief Executive Officer Peter E. Prescott. His message focused on the company's ongoing commitment to educating both its employees and its clients.

In his letter, Mr. Prescott said. "Technology is evolving quickly. While we are in an industry that has been slow to change, we must change, and we cannot afford to wait. As costs continue to rise, it has never been more critical to make the right decisions regarding rebuilding and maintaining our water systems, roadways, and environment."

Planning for a seventh round of seminars is already under way. The company's diverse product offerings are connected by water, our most important resource. Future seminars will address needs for the entire water industry, including drinking water, wastewater and stormwater.

One attendee commented, "thank you and please share with the appropriate folks that I found the information very useful and the seminar was done very professionally."



## T.E.A.M. Health Impacts TEAM EJP in Q1 2013

Just over two years ago, EJP had a vision for its employees. Peter, Steven, and Stanley hired AdvancingWellness to implement and manage a comprehensive worksite wellness program. The goal of the program is to manage health risks while encouraging a culture of health within the organization. Support is offered to all employees wishing to learn about and implement new approaches for becoming healthy. For the third year in a row, EJP's participation levels in T.E.A.M. Health are well above the national benchmarks. EJP's participation rate in the health assessment is 81%.



Each year EJP employees complete a health assessment, with the results driving wellness-programming strategies. This year, areas of focus are physical activity and weight loss.

Analysis of the health assessment data shows the following bright spots:

- fewer employees reporting being overweight
- fewer employees using tobacco products
- fewer employees reporting trouble coping with stress
- more employees getting eight hours of sleep

The health coach reports a widespread understanding about the importance of proper nutrition, regular physical activity, and living a healthy, balanced lifestyle. EJP employees learned that by taking a series of small steps, working in the direction of better health, has life-enhancing benefits. This strategy helped lead EJP employees down a path to greater awareness and take action toward the rewards of healthy living.

## Grondin and TEAM EJP Service 42" Main

On January 17, TEAM EJP Portland received a call from Larry Tuccerri, a project supervisor for R.J. Grondin & Sons inquiring about the lead time of two 42" transition couplings. R.J. Grondin had been working across the street from where Portland Water District had discovered a leak on a 42" transmission line. The line is responsible for feeding a major portion of the Greater Portland area. EJP employees Garrett Murray and Keith Pomerleau met Larry Tuccerri on site to get the outside dimensions of the pipe.

Once on site and the dimensions taken, it appeared that water pressure had eroded the oversized cast iron into the coupling originally used to transition between the over-sized cast iron to ductile iron. After discussing their options, Portland Water District determined they would install, with the help of R.J. Grondin, a new 42" Smith-Blair 413 style coupling and a 42" solid sleeve with restraints.

**Good job done by all!**



## SCHEDULE

Needed utilities and asphalt binder 100% by 12/31/2012, which was met. Started April 2012.

- Site Clearing = 80 acres
- Cuts and Fills = 600,000 CY
- Rock Blasting = 76,000 CY
- Rock Processing = 240,000 TN
- Water = 11,000 LF
- Sewer = 7,300 LF
- Storm Drain = 24,100 LF
- Underground Detention Systems = 21,000 LF
- Pump Stations = 2 each
- Grease Traps = 11 each
- SMH, SDMHS, CBS = 330 each
- Gas Main = 9,400 LF
- Street Lights = 19,500 LF
- Street Light FNds = 250 each
- Ductbanks = 13,500 LF
- Irrigation = 5,500 LF
- Paving = 94,000 SY
- Curb = 32,400 LF
- Building Foundations = 15 each



## Heavy Civil Construction in Lynnfield, MA

**“Max (Gates) came to me with the delivery schedule, and we had done very large projects together before... but all I could think to say was ‘that’s aggressive.’”**

–David Hamilton, EJP Middleton, MA

LM is a multifaceted construction firm and a great EJP client.

ADS’s drainage material was a big part of this site package. Stantec had designed four huge subsurface systems to handle the drainage on

this massive site. They are very large both in area and in pipe diameter. That coupled with the lateral drainage was going to be a tall order. We coordinated with Dan Pelletier at ADS to have all the systems delivered in a very tight time frame. ADS used plants all over the eastern seaboard to accommodate the schedule and the custom fabrication involved in these fields. They encompassed 21,000 LF of pipe from 24”-48” and custom manifolds and headers.

## SPRING 2013 MANAGERS’ MEETING

From March 20th to 23rd, we held our annual Spring Managers’ Meeting at our Corporate Office in Gardiner, Maine. We had 37 managers in attendance from our 28 locations in 9 states.

During the meeting, we shared information on the results of 2012, how we will improve in 2013, and what our goals are for 2013.

On two of the evenings, we did “1 on 1 = 2 Informed People” round tables between the Home Office personnel and division managers. On Friday, we spent the day listening and interacting with our vendors.

A banquet was held Friday evening, and awards were presented for 2012 performance.

This was another great and informative meeting.

**Division of the Year -  
Brockton, MA, Manager  
Mike Gorman**

**Store of the Year -  
Pittsfield, MA, Manager  
Lester Quinn**

**Sister Company of the  
Year - Red Hed Mfg.,  
Manager Jack Blade**

**The Jim Doherty Stand Up  
Award - Holly Dunson,  
Manager, Lima, OH**



## A Long & Winding Road: Kingdom Wind Turbine Project

The problem: How to build an access road that would be 18 feet wide and 2.7 miles long up the side of a mountain with an elevation of 2,300 to 2,500 feet above sea level. It would intersect with a crane road that would be 34 feet wide and 3.9 miles long along the mountain's ridge. It also needed to maintain natural stream flow and reduce construction erosion. This was the challenge facing J.A. McDonald Corp. as the site contractor for the Kingdom Wind Turbine Project in Lowell, Vermont.

Marc Boudreau (Project Engineer) for J.A. McDonald Corp. contacted TEAM EJP's Barre Division to put together a materials package that would meet the stringent environmental requirements of the project. SKAPS road fabric, North American Erosion Blankets, and our Rancor Double Wall Culverts were chosen. These would be the mainstay in maintaining the quality of the erosion control program during construction and in the final stages through completion of the project.

Culverts needed to meet four requirements: 1) good flow rate, 2) ease of installation, 3) structural strength, and 4) longevity. 3,500 linear feet +/- (175 culverts) ranging in size from 12" to 36" in diameter of Rancor's Double Wall Poly Culverts were shipped and installed to maintain flows for both streams and wet area drainages.

In looking at the construction plan, it was determined that two types of SKAPS road fabric would be needed—the first being a Non-Woven fabric and the second a Woven fabric. The Woven fabric was to be used in the construction lay-down area to maintain a good firm area for the projects heavy equipment and materials to be stored. To build this area, approximately 25,000 SY, or 42 rolls of woven fabric were used. The next issue was how to line the road side and diversion ditches—the Non-Woven fabric fit the bill for this application. Approximately 40,000 SY, or 80 rolls of Non-Woven fabric, were used to line the roadside ditches along the 2.7 miles of access road.



## Peter Prescott Honored by Kennebec Valley Chamber

**TEAM EJP's CEO, Peter Prescott, was recently honored with a Lifetime Achievement Award from the Kennebec Valley Chamber of Commerce. The excerpt below was taken from the Chamber's award ceremony program.**

"For Peter it's all about TEAM EJP. For 40 years his team concept and his team reality built this Gardiner-headquartered multi-state (9), multi-company (7) pipeline organization, now employing 300 team members. With 28 stores in six New England states, New York, Ohio, and

Indiana, technology-advanced EJP has mastered customer service and client satisfaction.

"Peter has long been one of the Kennebec Valley's staunchest civic leaders and benefactors. He's pleased with EJP's leadership in the United Ways' Day of Caring programs and in so many charities supporting kids. Until its collapse in 2011, Peter's 40-year-old Ice Arena provided opportunity for area youth. In 2012 a new \$5 million comprehensive arena rose from the rubble – thanks to Peter Prescott!"



## Pete Hanrahan Featured in *IECA Journal*

TEAM EJP's Pete Hanrahan, longtime IECA member, is devoted to helping advance the level of professionalism in the erosion control industry as a chapter leader. He was recently featured in the *IECA March/April Journal's* Member Spotlight in the article "New England Native Draws on Skills to Help Chapter Grow."



## First Annual Home Office Meeting Held March 2

Without a Home Office, TEAM EJP would not exist. We need all of our employees to work together to become more efficient.

TEAM EJP's Home Office recently had its first annual meeting. We held the meeting to get everyone at EJP involved in how we can improve!

Employees discussed a range of topics all geared toward how we can work better together, do better ourselves, and ultimately better serve our customers!



## Shrewsbury, MA, Store Open

TEAM EJP Shrewsbury has spent the winter months researching products that are specific to our geographic location and has been busy putting them on the shelves at their new home located at 615 Hartford Turnpike in Shrewsbury, MA. As of February 1st, we officially moved into the new building and have been setting up our showroom and filling up the yard in preparation of the coming season.

We would like to extend an invitation to everyone, near and far, to an Open House we have planned for April 25th to celebrate our newest division.

We would love to have you stop by to meet the staff on hand, as well as see what new products we have in store, such as erosion control fabrics and hydro-mulch, to the staples you have come to expect at E.J. Prescott – hydrants and valves from American Flow Control, non-lead brass

from A.Y. McDonald (in preparation of the 2014 standards) to a full line of water meters from Sensus.

We hope you can join us during the course of the day for a visit on the 25th. We will be serving lunch to our guests and will be having door prizes. Hope to see you there!



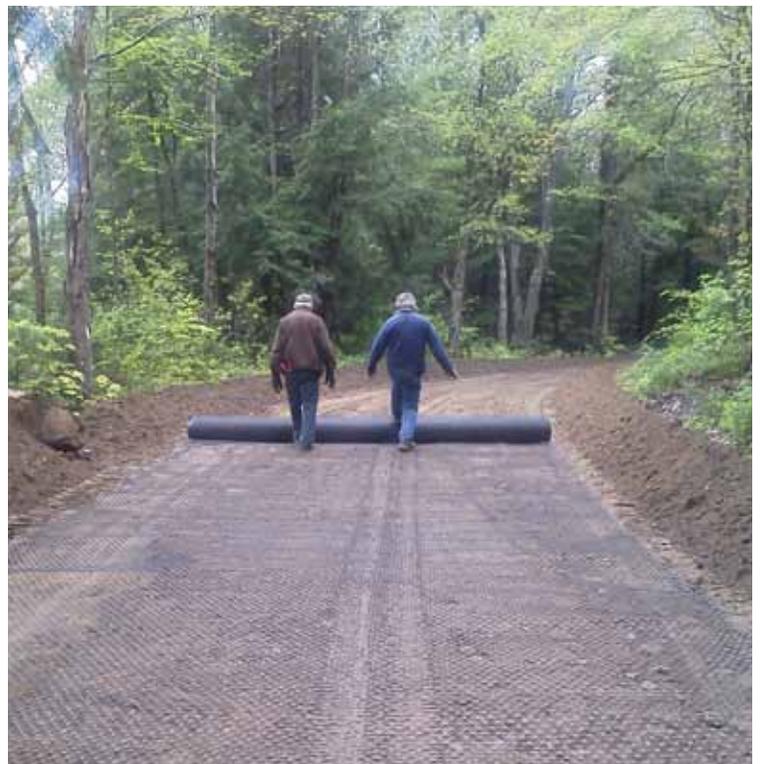
## TX160 in Marlborough, NH

The town of Marlborough, as well as many other towns in New Hampshire, experienced a very rough spring thaw this year. This is a common issue in the Northeast. Thanks to Tensar we were able to assist the town of Marlborough. It all started with Tensar having one of their training seminars in White River Junction, VT.

Liza Sargent is an engineer for SVE Engineers out of Keene, NH. After attending the seminar, Liza contacted EJP and set up a meeting with the town of Marlborough. We met with Harry Patnode (Road Superintendent), Rob Hitchcock (SVE Engineers), Liza, Mike Everhart (EJ Prescott), and one of the Town Selectmen. We all went to the road that was having the issues and decided to try a roll of Tensar's TX160 Triax Grid.

The installation of the TX160 was incredibly easy. We rolled out the Grid, and with one dozer and a couple of dump trucks it was quickly finished. Rob Hitchcock and Liza Sargent from SVE came by to take a look and were surprised how quickly it was going down.

The repaired road looks great. Harry said the town was so



happy that they are now budgeting to fix other roads by using the Tensar Triax Grid.

## West Indianapolis Seminar

On February 27th, Lou Townsend, TEAM EJP's erosion control advisor for the West Indianapolis branch, helped arrange and set up a basic erosion and sediment training seminar at the Hendricks County fairgrounds in Danville, IN. In collaboration with the Hendricks County Partnership for Water Quality, the Indiana Dept. of Environmental Management and two other local suppliers demonstrated simple erosion control measures used out in the field, such as dewatering bags, silt fences, straw wattles/logs, etc.

Probably the most impressive thing to happen at these demonstrations was that it was held outside with snow, sleet, and windy conditions and still 125 contractors, engineers, and assorted utilities showed up for these free training sessions. While the conditions were less than perfect, the show was—and everything went extremely well.



## New Students Begin University of Prescott Training



Over the past 4 months, the program welcomed four new UP students, bringing the total to six active students. We would

like to welcome Travis Emmons, Mike Leimbach, Tyler Wing, and Robert Bergeron.

Improvements are being made to the master tracking list that is followed during the two years of training. The updated list will bring more organization, make sure all positions throughout the company are covered, and track the time spent learning each position. On July 16, 2012, the University of Prescott became nationally recognized as an accredited apprenticeship program.

The UP program will now hold quarterly meetings in which students will teach different sections of the reference manual as well as learn from mentors and guests.

**If you would like more information call 800-876-1357.**



From left: Tyler Wing, Dylan Ross, Josh Austin, and Rick Gambone.



*From Our Team to Yours...*  
**Happy Spring!**

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**Team EJP and Sensus Hit the Courts!**

Team EJP and Sensus held their 19th Annual AMR Dinner during the 2013 Indiana Section AWWA Conference. This year's dinner was held at The Bankers Life Fieldhouse in downtown Indianapolis. After having dinner in the Varsity Club, everyone was sent to the court to shoot hoops and meet our special guest, "Boomer," the mascot for the NBA Indiana Pacers. Boomer put on a dunking show and was awesome to watch. Everyone had a great time. Thanks to all of you that attended.

