



Tilton-Northfield Aqueduct Company Becomes the Latest to Join VAS Family in New Hampshire

Tilton-Northfield Aqueduct Company has become the latest municipality to partner with TEAM EJP in New Hampshire as a Value Added Service customer.

Located in the Lakes Region of central New Hampshire, Tilton-Northfield services approximately 945 customers within its system. John Chase has been the superintendent of Tilton-Northfield for the past year, and has worked for the municipality for the past 12 years. John currently holds his Treatment 1 and Distribution 2 licenses, and is certified in backflow preventers and cross connections.

Congratulations to John and the entire Tilton-Northfield Community, and we look forward to working with all of you on our newest partnership!



OHIO VAS "MOVING FORWARD"

This spring, three new VAS customers formed partnerships at TEAM EJP Ohio. Please welcome the villages of Ottoville, Columbus Grove and Mount Victory.

This unique program forms a partnership between each utility and TEAM EJP to more effectively manage inventory needs by reducing inventory levels, storage requirements, services and administrative expenses.

Some testimonies from the villages that have partnered with TEAM EJP:

Jeff Vance from the Columbus Grove states: "The village of Columbus Grove gets about 95% of their material from TEAM EJP. The Benefits of the VAS program outweighs the benefit of using another supplier for the other 5%"

Steve Wittler from the Ottoville states: "The EPA encourages communities helping communities. I feel that a program like VAS would make it easier to help surrounding villages in their time of need."

Congratulations to Matt Molaski in developing a relationship that has blossomed into a partnership!!



Others Who Have Recently Joined Our Growing VAS Partners!

Bingham, Maine
Wiscasset, Maine
Randolph, Vermont

Why you should be **VAS**

1. We will manage your inventory with you.
2. You enter product as you use it and receive it, so your inventory is always up to date.
3. We will take back overstocked inventory and apply a credit to your account.
4. We will take back any resalable product left over from a job or project without restocking fees.
5. We will string water pipe for your jobs or projects.
6. We will lock in prices for the whole year.
7. We provide Emergency 24/7 service.
8. We will provide a 10 year warranty.
9. You will get the use of leak auditing equipment.
10. We will provide safety training
11. We can help out with year end reporting.
12. We will support you with your GIS needs.

Have You Asked About Becoming a Value Added Service Customer?

1-800-EJP-24HR

Thank You from Concord, New Hampshire

I just wanted to say how proud I am to be a member of a company like TEAM EJP that goes above and beyond to help our men and women in uniform. From cards during the holidays to the year round support of my National Guard responsibilities, TEAM EJP stands above and beyond any employer I've ever seen when it comes to supporting our Armed Services. Thank you to all of our men and women proudly serving around the world from all of us at Team EJP.

Presented by Steve Marcucio - TEAM EJP



We Should All Do More to Thank Our Brave Men and Women in Uniform. We also want to wish America Happy Birthday.

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THE THANK YOU FOUNDATION SUPPORTS OUR VETERANS

True appreciation for the sacrifices of our military veterans is something rightfully shared by every American citizen. However, an organization known as "The Thank You Foundation" takes things a step further. The Foundation believes that saying thank you is simply not enough, and that these words must be followed by meaningful action. The organization has provided a host of services to veterans, including:

- Distributing packages of school supplies, clothing and toys to active duty units for distribution to Iraqi children
- Offering direct support to veterans and their families during the Christmas Holiday Season and times of need
- Introducing a Thank You Card program to schools in over 40 states, with more than 100,000 cards having been sent to veterans and active duty personnel
- Presenting more than 1,000 certificates of appreciation to veterans and active duty personnel during special ceremonies.
- Participating in hospital visits to wounded soldiers and veterans, including professional athletes and entertainers.

Steve Griffith, a marketing representative for TEAM EJP and a veteran of the War in Iraq, is an active member of this organization in the Cincinnati, Ohio, area. In Cincinnati, the organization has been instrumental in raising funds to build a recently unveiled Mobile Health Unit. The unit is designed to provide veterans with the rapid response and immediate care that they deserve.

Team E. J. Prescott salutes all our veterans and thanks each and every one for their sacrifices and contribution to the freedom we all enjoy. We also thank all those individuals and organizations who have dedicated themselves to providing support to each and every one of these great Americans.

PEPtalk

Summer 2009 - Volume 18, Number 2

PEP Transportation "54" and Mass General



When Mass General needed a 48-foot 54,000-pound steel beam delivered through the narrow streets of Boston and had to have it there by 8:00 a.m. to keep street closings to a minimum, they called on PEP Transportation.

One of our longtime customers from Portland asked us to work with Mass General and the crane company, and really challenged our motto: "Whatever You Need, Whenever You Need It, No Matter What." Herman Morgan, driver for TEAM PEP, was definitely up for the challenge. He finished loading at 4:00 a.m., drove to Boston, then through the narrow downtown streets, and arrived by 8:00 a.m. Saturday morning. The crane lifted the beam into place in less than an hour, and traffic returned to normal – another challenge overcome.

Water Main Rehab on Bridges in Lowell, MA



N. Granese & Sons, a well known pipeline construction/rehabilitation firm operating out of Marblehead, MA, is a local leader in trenchless pipeline rehabilitation and a long time TEAM EJP customer.

N. Granese performs cleaning and cement-linings and slip-linings on water transmission mains primarily in Massachusetts.

The Lowell Bridge job consisted of slip lining a 20" cast iron water main that dated back to the early 1900s with 550 linear feet of 18" IPS DR 11. Dave Hamilton of TEAM EJP Middleton provided and fused the pipe needed and adapted it back to Mechanical joint.

The second bridge, also crossing the Merrimack River in Lowell, MA, was under the same contract. It was a 12" cast iron main that required cutting in valves (in order to get a complete shut down) and slip lining the 12" main with 500 linear feet of 10" IPS DR 11-poly pipe.



Team NH "Digging In" for Spring Race at New Hampshire Motor Speedway (NHMS)

Several months ago, a dry infield at NHMS was no more than a pipe dream away for John Zudell,

Vice President of Operations and Development for the racetrack in Loudon, NH.

In a great team effort, John, Don Proulx of EJP Concord, Geoff Hubbard of Hancor, and Steve Wolfe of Con-Tech got together to help formulate a plan to take on the drainage nightmare of the infield of NHMS. Through a combination of 12"–60" HDPE drain pipe, 72" polymer coated CMP, and several water quality units, the infield of NHMS is getting a face-lift just in time for the June 28 NASCAR Race Weekend.

Gues Meadow Brook used to run right through the middle of the infield, making parts of it unusable during race weekends. Thanks to the team effort of EJP, its vendors, and its customers, Gues Meadow Brook will see sunlight for the last time very soon. The brook is to be rerouted underground to make the entire infield accessible for the growing needs of the track.

Frank Merrill of F.L. Merrill Construction, Inc., in Pembroke, NH, is performing all of the site work for this sizable undertaking. Thank you to everyone involved in making this vision a reality, and we'll see you at the races.



Let's Work Together

1-800-EJP-24HR
www.ejprescott.com

The Storm of 2009

Remember when you actually had to handwrite an order for a customer? Seems like a long time ago.

The Lima division recently had to experience such inconveniences when the roof blew off the building and the offices flooded. TEAM players Matt Molaski and Randy Schaefer came in at 10:00 pm to help Branch Manager Holly Dunson in moving material to a safe place and with cleanup. Although without power, computers and phones, most customers did not experience a disruption in service. All scheduled deliveries and service work were completed on time.

Holly Dunson says “we hand-wrote tickets to customers picking up material, answered cell phones (which were wonderful), and used laptop computers to assist when needed.” Hume Supply worked until after 7:00 pm the next day to get the roof replaced. Today, they are completely up and running with everything working!



Doing a take-off with a flashlight!
Larry Meyer, Estimator - Lima, OH

Town's First Fire Hydrants Supplied by TEAM EJP Pittsfield



Thanks to EJP Pittsfield, a new state-of-the-art community center in Middlefield, MA, has the town's first ever fire hydrants. EJP also supplied over 400 feet of 6", 8" and 12" water line.

The two B84 fire hydrants were installed by D.A. Dinicola Excavating, also of Middlefield, MA. This new community center is an eco friendly building and design, and the whole town can be fed a meal all at once at any given time in its state-of-the-art cafeteria. There is also a mail center in the community center. Day care and senior programs run throughout the week.

EJP Pittsfield employees are proud to be a part of the history in the making for this community center in Middlefield, knowing we are supplying a vital need for the safety of the town's people and property.

Northern Maine Annual TEAM EJP Spring Show

As spring comes every year, so does the annual show at the Caribou Inn and Convention Center. This year TEAM EJP entertained several vendors and over 80 customers during the one day event. Offering classes for our customers in Aroostook County, TEAM EJP explained some of the new products and services we are offering our customers. TEAM EJP salesman Mike Pelkey organizes the show every year with the help of vendors, which this year included Romac, American Flow Control, Hancor and A.Y. McDonald. Great job Mike and everyone involved in another very successful show.

Second KNOW H₂O™ Seminar Series Completed

Starting in early January and concluding in early March, TEAM EJP's KNOW H₂O Seminar Series attracted a total of over 800 industry professionals. Each seminar featured exhibits by technology suppliers and plenty of networking time during registration, breaks and lunch.

TEAM EJP's seminar series is a reflection of the company's commitment to education. The products and services offered by TEAM EJP are wide ranging, and these training events are designed to provide a valuable link between industry professionals and some of the top technology providers in the world.

Plans are already under way for seminars in 2009-10, and we welcome any suggestions or recommendations for future programs. Please visit our website at www.ejprescott.com and share your ideas. We look forward to hearing from you!



Training

TEAM EJP Jeffersonville Erosion Control Open House



On Tuesday, April 21, the Jeffersonville, IN, branch conducted an open house highlighting erosion control and storm water protection technology.

This hands-on class underscored the need to be proactive in protecting the environment and our local communities. In attendance were a number of landscape architects, contractors, and MS4s. They had the opportunity to familiarize themselves with the most modern products in this exciting field. Included among the array of educational offerings were Central Fiber Hydromulch, Nancy's Blankets, North American Green, and Sediguard. TEAM EJP's own CPESC, Pete Hanrahan, was on hand to answer questions and provide sound experience-based suggestions. Attendee's were very impressed with the level of expertise and willingness of TEAM EJP to help.

The MS4 from Jeffersonville suggested a local city-sponsored workshop with TEAM EJP to help the contractors in the area stay in compliance with city codes. As always, TEAM EJP continues to provide quality services in all areas of the construction industry.

A Day of Caring for TEAM EJP

A Message From: Keith R. Morin, Assistant Principal, Winthrop H.S.



Dear EJP,

Words cannot express our gratitude for the contributions you made to our 2008-2009 Day of Caring at Winthrop High School. Without your generous donation toward our efforts, Winthrop High School would certainly have been disadvantaged in our cause to make a difference for the community members of Winthrop. As the new school administration has developed this year, we have been informed that TEAM EJP has made a difference in the lives of community members of Winthrop for many years.

On behalf of the students, parents, teachers, and administrators of the Winthrop Public Schools, we would like to extend a note of appreciation for your efforts on May 13, 2009, which helped to make Winthrop a better place.



TEAM EJP HOSTS COASTAL EROSION CONTROL WORKSHOPS

More than 110 coastal engineers, government officials and contractors gathered in March at TEAM EJP's 2nd Annual Coastal Erosion Control Workshops, held at South Kingstown, Rhode Island, and Hyannis, Massachusetts.

The program was offered on consecutive days on March 10-11, and presenters included contractors, designers, suppliers and regulators. The seminar program offered a wide variety of perspectives regarding coastal erosion, ranging from technology to government regulations, to real life case studies.

Each program featured a local keynote speaker. In South Kingstown, the keynote address was delivered by Janet Freedman, Coastal Geologist for the State of Rhode Island's Coastal Resources Management Council. At Hyannis, professional engineer John Ramsey of Applied Coastal Research and Engineering of Mashpee, Massachusetts, supplied the keynote remarks. Both presentations brought a local perspective to a problem of global magnitude.

Technology presentations were given by TEAM EJP suppliers Joe Koziell of North American Green, K. G. Jayanath of New England Geotextiles, Gene Ambroziak of Maccaferri and Phil Brackett of Hubbell Power Systems.

All four presenters provided examples of the use of selected technology to stabilize eroded beaches and coastal dunes and slopes.

Jason Lederer of the Bioengineering Group of Salem, Massachusetts, presented an overview of his company's work along the Louisiana coastline in the wake of Hurricane Katrina. Mickey Marcus, principal of New England Environmental of Amherst, Massachusetts, discussed details of his company's experience in restoring shorelines in New England and beyond.

The workshops were a follow up to TEAM EJP's 1st Annual Coastal Erosion Control Workshop, which was held in Hyannis, Massachusetts, in March of 2008. TEAM EJP would like to thank all the vendors, consultants, contractors and government officials who came together to support this important pair of workshops.





University of Prescott Is #1 Booth this Year at Jobs for Maine Graduates Expo

TEAM EJP hosted the #1 booth on career day at the Civic Center in Augusta, Maine. Jobs for Maine Graduates (JMG) and TEAM EJP have worked together for a number of years, and several of our past and present students were JMG students. Two of our University of Prescott (UP) students “manned” the booth this year and gave hands on demonstrations on both HDPE Pipe Fusion and Leak Detection. Our decision to have the JMG and UP students interact and participate in the demos was a big hit; the EJP booth moved to the #1 position on the demo floor. This was a great accomplishment earned through the hard work and skills of our UP students.

Krystal-Lee Chang is a former JMG student from Maine and has now been a University of Prescott student for about six months. She is pictured demonstrating fusion. Nathan Nichols has graduated and started his career as Municipal Service Specialist with TEAM EJP.

JMG's 17th Annual Career Development Conference

A Message From: Sara Lozefski, Administrative Assistant • Jobs for Maine's Graduates, Inc. (JMG)

This year's Career Development Conference seemed to go so smoothly, and I have to say I wandered through the Career Expo taking pictures and all the booths looked fantastic and you were all deep in conversation with students. It is so valuable to JMG students to be able to interact with people like you in the Maine business and education communities. I'm glad you got to meet my colleagues, Carlo and Bill. I know that many of you were returning to the Career Expo for the second, third, or fourth year and that says a lot about both the quality of this event and your commitment to JMG and the students we serve.

Thank you so much for everything that all of your organizations do to support Maine students all year long!

TEAM EJP Website Improvements and Enhancements

If you have had your eye on the TEAM EJP website recently, you have probably noticed some important changes.

First and foremost, the 8th Edition of the company's Reference Manual is now live on the site. This remarkable document represents more than 50 years of company experience in providing answers to your toughest questions. If you have a problem related to water, sewer, drainage or stormwater solutions there is a very good chance you will find the information you need in our newly released 8th Edition. The manual contains an abundance of engineering data and crisp and clear product illustrations, specifications and descriptions.

The site also provides links to all our leading supplier websites, providing direct access to all the technical resources and specifications provided by our valuable vendor partners.

TEAM EJP's strong commitment to education is reflected in another important addition to the website. Engineers, contractors, municipalities and others can now submit educational assistance requests directly to the company.

This important new link has already produced engineering brown bag seminars and other training sessions for clients and customers throughout the company's territory.

A link is also available to view important information about key industry events. These events range from company open houses to regional and national trade shows and training events. This

connection provides an opportunity for website visitors to schedule their own visits to important seminars and industry events.

For the past couple of years the company website has provided both information and on-line registration for our winter KNOW H₂O Seminars. As our seminars are scheduled, website visitors can also expect to find information regarding course approvals for Professional Development Hours, driving directions and much more. With our goal of commitment and continuous improvement, our website will continue to evolve in the coming months and beyond.

If you are in the neighborhood, we urge you to stop by at www.ejprescott.com and visit for a while.

You will be glad you did.

