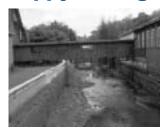


SUMMER 2004 VOLUME 12, NUMBER 2

# Team EJP Concord brings a "piping nightmare" to a happy ending



Thomas Hodgson Mill depends on water main for fire protection

A water main break at 6:00am on a Sunday is bad enough, but when Team EJP arrived at the Thomas Hodgson Mill in Pembroke, NH, things quickly got more challenging. The broken main lay below an existing water channel that provided running water for a

hydroelectric power plant a short distance away. Since this plant was producing power at a high level due to frequent rain, the process of draining the channel and repairing the main would have to be accomplished as quickly as possible. The added urgency applied by the hydroelectric plant was quickly compounded when the water main was exposed and four pipes converging into

two were revealed. Things actually got a little worse when it was discovered that the two pipes then had to drop 10' to go under the water channel.

Despite all the adversity, Leo Lavin and Don Proulx



Four pipes converge into two.

along with the Allenstown Fire Department, the hydropower plant owners and operators, the mill managers and maintenance personnel as well as Paul Whittemore, Superintendent of Pembroke Water Works were able to contain and repair the break. This was by far one of the most difficult repair jobs we've ever heard of and we salute all those involved.

### Team EJP Gardiner Cares About Kids and the Community

We mention frequently about giving back to the communities we serve and the home office in Gardiner has been putting that idea into practice a lot lately. When



the Gardiner Parent Teacher Association asked for help with their Spring Fundraiser, Dom Douin answered the call by donating the use of EJP's gas grill and tents. The Home office also made a generous financial donation to the Gardiner Area High School Band to help fund

their trip to Washington, D.C.

Finally, Dom Douin also recently served as Committee Chair for the United Way's Students Days of Caring and coordinated all of Team EJP's efforts to support this outstanding event. Team EJP Gardiner provided tents and a grill to feed the hundreds of hungry teenagers as well as t-shirts to everyone who participated. In addition to the great feeling of doing something good, we received the added benefit of having a photograph of a student wearing an EJP T-shirt appear in the *Kennebec Journal*. Philanthropy really does pay and we salute Dom for all his efforts.

#### Burgers, Dogs and a Race Truck make Lima's Open House a Success

More than 180 customers recently turned out for Team EJP Lima's customer appreciation open house and barbecue. A special appearance by Team EJP Craftsman truck driver, Geoffrey Bodine and the Team EJP racing crew made the successful day an event to remember.



Steve Prescott chats with some customers at the Lima Open House



#### Springfield, Vermont learns the value of VAS

A break in a 12" 100+ year-old cast iron pipe created a sequence of problems for the Town of Springfield, VT that put their Value-Added Service contract with Team EJP Vermont to the ultimate test. Muddy working conditions, poor cell phone reception, inventory complications and as always, the clock made the installation of a new section of pipe and a new AFC 2500 valve with XR 501 Romac couplings a supreme challenge. Thirty-nine uninterrupted hours later, with assistance from Tom Harte, Dave Harris, and Brian Burns of EJP Vermont and Robbie Chadwick, Jason Chadwick and Stan McCurdy of EJP Gardiner and the Home Office; this extremely complex job was completed.

This job is a testament to the drive and determination of Team EJP employees at all levels of our organization as well as the significance of VAS. Congratulations to all EJP employees involved, Alex Greer Jeff Strong and Roy Farrar of the Town of Springfield as well as the tireless digging crews from Gurney Brothers Construction of Springfield on a job exceptionally well done.



Brian Burns, EJP Technician, and service truck set up for installing 12" AFC Gate Valve.



One of the four groups getting specialized training.

### Highlights From the Annual Outside Sales Meeting

Representatives from every EJP Division gathered in Pembroke, NY on April 24-26th for the annual outside sales meeting. In addition to brushing up on the latest training techniques, tools and products, the attendees also received a briefing on competitive products. It was a highly informative and educational meeting and an integral part of our ongoing commitment to superior service. Kudos to sales Manager, Robbie Chadwick for organizing this event.

#### Team EJP Pembroke Provides Indian Health Services with hands-on training

Indian Health Services is the organization in charge of the water systems for several Native American Reservations throughout the eastern United States. In order to help Indian Health Services' engineers respond more effectively to service and maintenance calls, Team EJP Pembroke hosted an intensive training seminar. Attendees from Maine, New York, Tennessee and North Carolina gained practical safety training and service

work experience with ductile iron pipe, hydrants, gate valves, direct taps and polyethylene pipe. Team EJP Pembroke would like to thank all the attendees for their enthusiasm and commitment to the communities they serve. Great job, everyone.

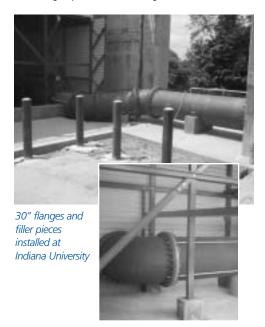


Terry Laubish, Marketing Rep at Team EJP Pembroke, presents a class on Gas Monitors for 'confined space.'



## 30" Chiller Project is a Hot Job for West Indy

Team EJP West Indy recently teamed up with The Ellis Corporation to supply several 30" flange fittings and spool pieces to Indiana University in Bloomington, Indiana. Steve Legan of The Ellis Corporation was in charge of setting the fittings and spool pieces which were supplied by West Indy and Quality Water Products. The large chiller project was a complete success.



#### Wabash and West Carrolton team up to fix a leak in Muncie

When the Muncie, Indiana Sanitary District discovered a break in their force main at 4pm on a Thursday, they contacted Doug LaBombard of Team EJP-Wabash. Doug quickly diagnosed the need for a piece of 20" ductile iron pipe, 2-20" sleeves and restrainers which Wabash happened to be out of at the time. One call to Team EJP-West Carrolton and the problem was solved. Team EJP delivered everything needed by Friday afternoon.

Great job, everyone!



### An extraordinary new truck helps EJP deliver exceptional service

Our newest trucks may be no match for the Team EJP Racing Truck, but our customers are not complaining. Rigged with cranes that enable lengths of ductile iron pipe to be strung at the job site, our 10 new trucks are the latest example of how we are constantly striving to improve service to our customers.



Hydrants seen here were purchased by Merritt Construction for their Town of Ulster, NY project

#### A Big Job in "Little Rhody"

Congratulations to Cardi Corp Project Manager John Colapietro and Team EJP Warwick for successfully supplying erosion control products and gabels for the Route 146 and Route 116 project in Lincoln, Rhode Island. As you can see from the photos, the project was an impressive one and our sincere thanks to Cardi Corporation for the business.



Cardi Corp's Benny Moriera stands on a portion of the Lincoln, RI highway project.



P.O. Box 600 191 Central Street Gardiner, Maine 04345 Phone: (207) 582-1851 Fax: (207) 582-5637 E-mail: ejp@ejprescott.com Web site: www.ejprescott.com PRSRT STD U.S. POSTAGE PAID AUGUSTA, ME Permit No. 121

#### INSIDE EJP



### A Long-time Friend of EJP Retires in Style

A shade over 12 years after he started at the City of Lewiston, Maine's Water/Sewer Division, Bob Fontaine concluded a long and distinguished career. To show their appreciation, Team EJP Gardiner presented Bob with a meter lamp during a spaghetti supper held in his honor at the PastTime Club. We hope Bob enjoys the lamp more than the spirited roast he received that night and we wish him a long and happy retirement.

Bob Fontaine poses with his EJP meter lamp at his retirement supper



### Mark your calendar!

Team EJP West Indy would like to invite all customers and friends to our Annual Open House on Thursday, August 5th from 11:00am – 2:00pm. Tour our facility, visit with our vendors and enjoy a delicious lunch, compliments of EJP West Indy. Team EJP Racing will be there.

#### Twenty-nine join Team EJP

Twenty-nine people joined seventeen divisions in the last three months. A warm welcome to:

Debra A. Bell Brockton, MA - Administration

lan J. Yaple Brockton, MA - Yard

Craig P. Lavin Concord, NH - Yard

Michael I. Ferland Concord, NH - Yard

**Douglas J. Brown** Gardiner, ME - Eng. & Marketing

**Robert A. Lockhart** Home Office, ME - Administration

Richard J. Plourde Home Office, ME - Administration

Janet Lathrop Home Office, ME - Administration

John B. Flagg Home Office, ME - Outside Sales

Brad V. McKean Lima, OH - Yard

Lesa A. Plasse Lincoln, RI - Administration

Kimberly J. Curt Lincoln, RI - Eng. Mktg-Rep

Christopher W. Holman Mashpee, MA -Eng Mktg-Rep

**Lucas M. Steward** Middleton, MA - Administration

Kevin W. Marston Middleton, MA -Eng. & Marketing

Nicholas DuBois Montpelier, VT - Yard

Gregory A. Buzzell PEP Trans., ME - Pep Drivers

Scott Werner PEP Trans., ME - Pep Drivers

Roy Lord, Jr. PEP Trans., ME - Pep Drivers

David F. Hall Pembroke, NY - Eng. & Marketing

Daniel R. Felgentreff Round Lake, NY - Eng. & Marketing

Donald L. Antiolick Round Lake, NY - Yard

**Josue Nieves** So. Barre, MA - Machine Shop

John Grout So. Barre, MA - Outside Sales

Charles A. Adams Springfield, MA - Eng. & Marketing

Jeremy A. Golec Springfield, MA - Yard

Robert McClinton Vernon, CT - Outside Sales

Jason P. Normandin Warwick, RI - Yard

William H. Fetterman, Jr. West Carrollton, OH - Yard