

PEPtalk

WINTER 2002
VOLUME 10, NUMBER 1

Remembering Al Field

On the morning of Sunday, January 13, 2002, Alfred Field, Jr., division manager at our Concord, NH facility passed away after a valiant struggle with cancer.



Alfred Field, Jr., 1942-2002

Al had always been a sports enthusiast, and loved to talk about any and every kind of sport... baseball (especially), football, golf, hunting, fishing. Actively involved in many sports throughout his life, his hunting exploits, especially, were peppered with situations that could "only happen to Al."

Al loved kids and spent a great deal of time working with them, especially in youth baseball programs. He encouraged those of us who were parents to spend quality time with our kids and support them in every way possible.

Al was a unique person in business and knew nearly everyone in our industry. It wasn't his style to be pushy or showy, yet he accomplished his objectives using his knowledge of the industry and, more importantly, his understanding of people.

People were always Al's business. He had an uncanny ability to make all people think that they were his best friend. That was easily seen by the several hundred people that attended his calling hours and funeral service.

In summation, Al was our friend. We always will hold a special place in our hearts for him, our memories will be fond ones, and we will miss him greatly. Gone, but never forgotten!

Help Wanted

As we continue to expand in products, services, and new locations, we are always looking for qualified people to join EJP. Positions are available in all phases of company operations, including yard, warehouse, inside and outside sales as well as manager trainees. If you're interested, please contact us.

Dave Gardner, VP Home Office
207-582-1851

Taking the hill

When JAM Construction needed to stabilize a hill behind the remodeled Newport Mall in Newport, RI, our Rhode Island Division had it covered. Team EJP marketing representative Ken DiFonzo helped determine that an erosion control blanket was just what they needed. DiFonzo plugged the project parameters into North American Green's Erosion Control Materials Design Software to determine the most effective type and quantity of product to use.

DiFonzo said, "The program takes into account time of year, weather conditions, you name it, even federal regulations."

With just a click, it was determined the project called for 10,000 square yards of Sciso photodegradable blanket, and 10,000 square yards of C125 long-term coconut fiber. With the help of PEP Transportation, the materials were delivered from Evansville, IN, and installed within a week and a half.



The Rhode Island Division and PEP Transportation teamed up to supply RAM Construction with North American Green erosion control materials needed to stabilize this hill behind the Newport Mall.

INSIDE:

- **Serious Diameter**
- **Many hands, many thanks**
- **Ground-breaking, so to speak**
- **Keeping pace**
- **Rolling right along**

Serious diameter

Pawtucket, RI, needed a piece of pipe for peace of mind. Water department officials wanted this 20-foot length of 64-inch diameter pipe on hand in case of emergency. Team EJP's Rhode Island Division was more than happy to oblige.



Many hands, many thanks

In the spring of 2001, the Maine Turnpike Authority began work on exit 7B in South Portland. The new exit required the Portland Water District to reconfigure its 42-inch transmission main that feeds the city of Portland from Sebago Lake. Woodward & Curran was retained as the District's engineer.

This project required replacement of a 240-foot section of 42-inch diameter cast iron main with 42-inch high-density polyethylene pipe. Because of heavy earth loads needed for the exit ramp, the new pipe was run through a 60-inch diameter ductile casing.

EJ Prescott was awarded the contract to supply all materials including the fusion service work. R.J. Grondin of Gorham, ME was the contractor responsible for site work and pipe installation.

This very technical project required close cooperation among all parties. EJP would like to congratulate and thank all involved for their help in completing this exciting and demanding project successfully.



The Maine Turnpike Authority, R.J. Grondin, Woodward & Curran and Team EJP teamed up to reroute the 42" transmission main feeding the city of Portland from Sebago Lake.

Keeping pace

Team EJP's Avon Division is proud of its recent role in two large construction projects on the Bay State's South Shore.

In Taunton, Avon provided supplies for road construction to an industrial park. Working closely with G. Lopes Construction of Taunton, EJP representative Louis Schoolcraft II supplied 12" class 52 ductile iron pipe; 30-inch ductile iron drain pipe; 6-inch and 12-inch ductile iron gate valves; and B62B hydrants. In addition, Team EJP supplied Sure-Lock drainpipe and Stargrip joint restraint.

In Weymouth, Team EJP provided P. Caliacco Corp. of Rockland, water and sewer supplies for its Avalon Bay project. Team EJP has supplied over 3500 linear feet of 42-inch Lamson-Vylon closed profile PVC pipe.



Said Caliacco project manager Marc Ciampa, "EJ Prescott's quick response and deliveries have kept us moving at our pace. Their service has been extremely reliable throughout this project."

Rolling right along

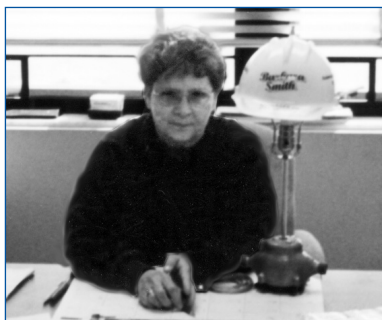
With its base of operations in Gardiner, ME, and trucks in Princeton, MA, and Toledo, OH, PEP Transportation recently added new hubs in Indiana, New Jersey and Vermont. Four trucks are now operating out of Florence, NJ, and one each is based in Rutland, VT, and Indianapolis.

"We're not just based in Maine," says PEP Transportation Manager Todd Arsenault. "We're expanding into new areas to better serve our customers."

Scheduling still remains centrally based in Gardiner. To learn more about how PEP Transportation can help get your hauling project on the road, call 1-800-678-3991.

Congratulations and hearty thanks to Barb Smith,

who recently retired as manager of operations for the Anderson Indiana Water Department after 30 years of service. Barb tells us she'll travel a bit with her husband, Bill. She's also looking forward to warmer weather so she can plant flowerbeds around the house. We hope those seed catalogs will be easier to read thanks to the Team EJP 30-year lamp, a gift



from the West Indianapolis Division. Barb and Bill, here's to the very best retirement has to offer.

Pictured is Barb Smith in her office with her Team EJP 30-Year lamp.

Growing to Serve your Needs

TEAM EJP welcomes Red Hed Supply & Manufacturing to our family of companies. Headquartered in Lincoln, Rhode Island, with its operating division Cape Cod Waterworks Supply of Mashpee, Massachusetts, Red Hed will continue to operate under its 80-year old trade name.

The acquisition of Red Hed enables TEAM EJP to grow our market base with municipalities, utilities, and contractors as well as position us to serve the needs of a growing secondary and commercial market.

Please call any of our new team members at:

**Red Hed Supply, Red Manufacturing,
or Red Hed Environmental Services**

38 Albion Road, Lincoln, R.I. 02865
Tel: 401-333-1317 • Fax: 401-333-9035

Red Hed Supply

123 North Hatfield Dr.
N. Hatfield, MA 10166

Tel: 413-247-5644 • Fax: 413-247-9994

Cape Cod Waterworks Supply

89 Industrial Dr.
Mashpee, MA. 02649

Tel: 508-539-0990 • Fax: 508-539-0880

Ground-breaking, so to speak

Team EJP's West Indianapolis Division recently broke new ground in the area of pipe bursting. West Indy supplied Miller Pipeline Corporation of Indianapolis, a load of HDPE pipe for a pipe-bursting project in Parker City, IN. As part of the project, EJP marketing representative Brent Olson was invited to view the steps involved in Miller's approach to such projects.

Miller uses its hydraulic Xpandit system to replace deteriorated lines with HDPE pipes using minimum excavation. A trenchless system, Xpandit splits the old pipe and pushes it into the surrounding soil. The new pipe is then pulled directly into the existing space.

In Parker City, Miller's task was to replace a waterline running along an alley between two residential properties, where more traditional pipe replacement would have been difficult.

Team EJP wants to thank Miller Corporation for their business, and we look forward to continue serving Miller on future projects.



NOTES: The West Indy Division also notes that the City of Bloomington, Ind., Utilities Department has purchased its third VXU radio-read unit. ... Also, the Fayette Township Water Association recently signed a Value Added Services contract. Thank you, Bloomington and Fayette Township for letting Team EJP serve you.

INSIDE EJP



Celebrating Birthdays

NAME	DATE	DIVISION	NAME	DATE	DIVISION	NAME	DATE	DIVISION
Ruth R. Cunningham	Jan. 1	PEP Transportation	Edward H. Boudreau	Feb. 19	Home Office, ME	Christopher B. Boyd	Apr. 14	West Indy, IN
Christopher Tooker	Jan. 2	Vernon, CT	Vytas J. Naikus	Feb. 20	Montpelier, VT	Robert J. Dagesse	Apr. 15	Lincoln, RI
Robert P. Maheux	Jan. 4	Gardiner, ME	Timothy A. Brown	Feb. 20	Wabash, IN	Kenneth P. Holhut	Apr. 15	Springfield, MA
Corey A. London	Jan. 6	PEP Transportation	Michael K. Pelkey	Feb. 22	Gardiner, ME	Robert R. Morgan	Apr. 15	Avon, MA
Hans W. Heins	Jan. 7	Gardiner, ME	Dylan R. McDermott	Feb. 23	Concord, NH	Robert W. Pelletier, Jr.	Apr. 19	Gardiner, ME
Leo A. Lavin	Jan. 7	Concord, NH	Adam C. Ross	Feb. 25	Home Office, ME	Keith B. Pomerleau	Apr. 23	Gardiner, ME
Natasha Fifield	Jan. 9	Concord, NH	Jeffrey S. Howard	Feb. 27	Gardiner, ME	Perri Poland	Apr. 24	PEP Transportation
Brent L. Olson	Jan. 11	Mishawaka, IN	Sheila J. Stratton	Feb. 27	Gardiner, ME	Bradley J. Jelley	Apr. 25	Round Lake, NY
Elizabeth A. Cooley	Jan. 11	Home Office, ME	Robert J. Tessier	Mar. 1	Hatfield, MA	Dominique B. Douin	Apr. 29	Gardiner, ME
Leonard C. Benson	Jan. 12	Home Office, ME	Robert J. Gingerich	Mar. 1	Pembroke, NY	Dennis M. Regan	Apr. 29	Home Office, ME
Thomas E. Elliott	Jan. 17	Bangor, ME	Willene M. Diggins	Mar. 1	MBS, NH	Bryant Webster	May 6	Montpelier, VT
Wayne A. Moreau	Jan. 19	Lincoln, RI	Rick J. Smith	Mar. 3	West Indy, IN	Paul V. Dolan	May 7	Middleton, MA
Richard Beauregard	Jan. 19	Lincoln, RI	Michael J. Vinesett	Mar. 4	Springfield, MA	Louis P. Schoolcraft II	May 7	Avon, MA
Maureen F. Beauchamp	Jan. 20	Lincoln, RI	Charles E. Barker	Mar. 6	Lafayette, IN	Joseph E. Boudreau	May 9	South Barre, MA
David A. Harris	Jan. 20	Montpelier, VT	Richard L. Sotto	Mar. 9	South Barre, MA	Sean J. Moriarty	May 11	Middleton, MA
Stephan A. Reardon	Jan. 20	South Barre, MA	Scott D. Mancevice	Mar. 9	South Barre, MA	Albert P. Clifford Jr.	May 15	Avon, MA
David J. Hirsch	Jan. 21	Vernon, CT	Jeffery W. McCafferty	Mar. 9	Lima, OH	Justin M. Crook	May 16	Mishawaka, IN
John Lynch	Jan. 24	Lincoln, RI	James H. Kubbe	Mar. 11	Warwick, RI	Donald J. Proulx	May 17	Concord, NH
James A. Young	Jan. 26	MBS, NH	Jessica L. Norton	Mar. 11	Home Office, ME	Geoffrey T. Shamp	May 19	Lincoln, RI
Jon Michael Lund	Jan. 27	Home Office, ME	Lori A. Baker	Mar. 12	Gardiner, ME	Charles F. Dimauro	May 19	Vernon, CT
Robert F. O'Toole	Jan. 30	Mashpee, MA	Dana J. Pelletier	Mar. 13	Home Office, ME	Randy J. Lumpkins	May 20	Ft. Wayne, IN
Jeffrey A. Kenworthy	Jan. 31	West Indy, IN	Shannon I. Rice	Mar. 16	Home Office, ME	Todd M. Arsenault	May 24	PEP Transportation
Michael K. Feather	Feb. 1	Lincoln, RI	Earle W. Bonney	Mar. 19	PEP Transportation	Lewis L. White, Jr.	May 27	PEP Transportation
Tina L. Kellner	Feb. 2	North Indy, IN	Raymond E. Morang	Mar. 21	Gardiner, ME	Elisa M. Mojica	May 28	Springfield, MA
Gregory A. Prescott	Feb. 2	Home Office, ME	Danny M. Graham	Mar. 21	West Indy, IN	Richard A. Garland	May 31	Concord, NH
Travis A. Preve	Feb. 3	MBS, NH	Thomas V. Sutton	Mar. 21	West Indy, IN	Carla J. Elkins	June 3	Lafayette, IN
Charles R. Weethee	Feb. 4	West Carrollton, OH	Karl W. Kaiser	Mar. 22	South Barre, MA	Kevin J. Belasco	June 5	Lincoln, RI
Eva M. French	Feb. 5	PEP Transportation	Edward D. Bischoff, Jr.	Mar. 24	Bangor, ME	Robert C. Prescott	June 7	South Barre, MA
Peter E. Prescott	Feb. 7	Home Office, ME	Charles Geffers III	Mar. 25	Portland, ME	John J. Christian	June 14	Montpelier, VT
Kevin S. Quinn	Feb. 8	Springfield, MA	William W. Percival	Mar. 25	Warwick, RI	Roscoe R. Smith	June 20	Mishawaka, IN
Craig D. Ludwig	Feb. 8	Pembroke, NY	Todd Froedtert	Mar. 25	Round Lake, NY	Thomas J. DeRosa, Jr.	June 21	Middleton, MA
Robert E. Chadwick	Feb. 8	Home Office, ME	Richard L. Leach	Mar. 30	Washbas, IN	Bradley A. Smith	June 21	West Indy, IN
Steven W. Zanni	Feb. 9	Middleton, MA	David R. Silva	Mar. 31	Mashpee, MA	Donald A. Andrews	June 22	Gardiner, ME
Jason A. Chadwick	Feb. 10	Gardiner, ME	James R. Wright	Mar. 31	South Barre, MA	Gary F. Molloy	June 22	West Indy, IN
Thomas E. Tompkins	Feb. 11	Round Lake, NY	Mark A. Flanagan	Apr. 2	Lafayette, IN	William C. King	June 23	MBS, NH
Allen D. Pybum	Feb. 13	Mishawaka, IN	Douglas J. Labombard	Apr. 5	Wabash, IN	William R. Archambeault	June 24	PEP Transportation
Glen Angelo	Feb. 13	Home Office, ME	Richard D. Ross	Apr. 8	Middleton, MA	Joseph M. Poplawski	June 26	Home Office, ME
Lori A. Edwards	Feb. 13	Home Office, ME	Julio C. Gimenez	Apr. 9	Vernon, CT	Sandra Prescott	June 30	Home Office, ME
Stanley G. McCurdy	Feb. 13	Home Office, ME	Timothy L. Hardin	Apr. 12	Mishawaka, IN			
Linda S. Frazier	Feb. 16	Wabash, IN	Robert F. Wood	Apr. 14	Montpelier, VT			

Fourteen join EJP

Fourteen people joined seven divisions over the last six months. *A warm welcome to:*

- Edward D. Bischoff Jr.**, Bangor, ME, Yard
- Dennis M. Regan**, Home Office, ME, Accounting
- Jessica L. Norton**, Home Office, ME, Administration
- Richard V. Woodward**, Lafayette, IN, Delivery
- Alfred D'Ambrosia**, Lincoln, RI, Outside Sales
- Willene M. Diggins**, MBS, NH, Administration
- Edward J. Sarro**, Round Lake, NY, Outside Sales
- David J. Chase**, South Barre, MA, Machine Shop
- Samphea Kang**, South Barre, MA, Machine Shop
- Stephan Rugg**, South Barre, MA, Machine Shop
- Marty A. Plasse**, South Barre, MA, Yard
- Joshua L. Wilson**, West Carrollton, OH, Delivery
- Gary F. Molloy**, West Indy, IN, Delivery
- Rick J. Smith**, West Indy, IN, Delivery

New births

- Steven and Lisa Prescott gave birth to a little boy, Patrick Rosario Prescott on December 25th, 2001 – *Home Office*
- Andy and Lorna Gidney gave birth to a little boy, Leighton Gidney on January 4th, 2002 – *Home Office*
- Todd Froedtert & Celestine Kitto gave birth to a little girl, Ashley Lee Froedtert on September 25th, 2001 – *Round Lake, NY*
- Robbie Maheux & Shelly Henderson gave birth to a baby boy, Garrett Ryan on October 11th, 2001 – *Gardiner Division*
- Keith & Sherri Pomerleau gave birth to a baby boy, Ryan Pomerleau on October 19th, 2001 – *Gardiner Division*